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**RESOLUTION NO. 2017-104**

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AWARDED RFP FY#2016-2017-010, STATE LOBBYIST SERVICES, TO THE HIGHEST RANKED PROPOSER, BALLARD PARTNERS, INC. FOR AN AMOUNT NOT TO EXCEED SIXTY THOUSAND (\$60,000) DOLLARS FOR A ONE YEAR TERM; AUTHORIZING THE CITY MANAGER AND CITY ATTORNEY TO NEGOTIATE AND EXECUTE AN AGREEMENT FOR A ONE YEAR TERM WITH TWO (2) ONE YEAR TERM OPTIONAL RENEWALS; AND PROVIDING FOR AN EFFECTIVE DATE.**

**WHEREAS**, pursuant to Section 23-4 of the City of Hallandale Beach Code, all purchases of and contracts for equipment, supplies and contractual services, when the estimated cost shall exceed \$50,000.00 shall be based wherever possible on competitive bids; and

**WHEREAS**, in preparation for the 2018 State Legislative Session, City Administration released a Request for Proposal (RFP) #FY 2016-2017-010, State Lobbyist Services on July 5, 2017 to retain the services of a State Lobbyist Firm to assist with a variety of issues affecting the City and its residents at a State level; and

**WHEREAS**, the City Administration conducted a competitive solicitation and obtained proposals from four (4) vendors; and

**WHEREAS**, the Request for Proposals notice was sent to thirty-eight (38) vendors from the City's vendor list, and was advertised on City website, DemandStar website, and other sources; and

**WHEREAS**, the Evaluation Committee reviewed the firms' submissions and held oral presentations for top ranked firms on August 24, 2017. Ballard Partners, Inc. was the highest ranked firm; and

**WHEREAS**, the City Administration recommends that the City Commission award RFP FY #2016-2017-010, State Lobbyist Services, to the highest ranked firm Ballard Partners, Inc. for a one year term in an amount not to exceed sixty thousand (\$60,000.00) dollars with two optional one year extensions to be approved by the City Commission; and

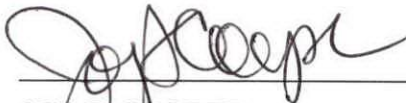
40 NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COMMISSION OF  
41 THE CITY OF HALLANDALE BEACH, FLORIDA:

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43 **SECTION 1. City Commission Action.** The Mayor and City Commission hereby award  
44 RFP FY#2016-2017-010, State Lobbyist Services to the highest ranked proposer, Ballard  
45 Partners, Inc.

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47 **SECTION 2. City Manager and City Attorney Authorization.** The Mayor and City  
48 Commission hereby authorize the City Manager to negotiate and execute an agreement with  
49 Ballard Partners, Inc. for a one year term in an amount not to exceed sixty thousand (\$60,000)  
50 dollars with two optional one year extensions to be approved by the City Commission. The City  
51 Manager is further authorized to execute all related documents to effectuate this project.

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53 **SECTION 3. Effective Date.** This Resolution shall take effect immediately upon its  
54 passage and adoption.

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56 APPROVED AND ADOPTED on this 27<sup>th</sup> day of September, 2017.

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60 JOY F. COOPER  
61 MAYOR

62 SPONSORED BY: CITY ADMINISTRATION

63  
64 ATTEST:

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66 \_\_\_\_\_  
67 MARIO BATAILLE, CMC  
68 CITY CLERK

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72 APPROVED AS TO LEGAL SUFFICIENCY  
73 FORM

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75 \_\_\_\_\_  
76 JENNIFER MERINO  
77 CITY ATTORNEY  
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