



March 22, 2015

**CUSTOMER #:** City of Hallandale Beach  
**PROJECT PROPOSAL:** CBI will pump out approx. 100,000 gallons of oily water from an estimated 200 LF of 60” storm drain piping including (2) separate cement vaults. Once all of the oily water is pumped out of the storm drains, CBI will enter the drains and pressure wash / degrease any areas that are impacted by oil. All liquids and solids will be transported and treated at our Miami Disposal Facility.

Customer: City of Hallandale Beach  
Contact: Mariana Pitiriciu  
Phone #: 954-594-9944  
Address: 630 NW 2<sup>nd</sup> Street 3301  
Hallandale Beach, FL 33009

Proposal Sent Via Email: mpitiriclu@cohb.org

Dear Mariana:

Cliff Berry, Incorporated (CBI) has been offering comprehensive **Environmental Services** for over five decades by combining proven technical expertise and problem solving proficiency. We have supported our customers in developing cost effective solutions for all of their environmental requirements.

Cliff Berry, Inc. (CBI) is pleased to provide you with a personalized pricing proposal to execute the following Scope of Work referenced below:

Phase #1: CBI will supply labor, material and equipment to pump out approx. 100,000 gallons of oily water from the underground piping and concrete vaults. All product will be pumped into CBI supplied tanker trucks and delivered to our Miami treatment facility for disposal.

**Men & equipment (pumping)..... \$ 3,850.00 / day based on (2) 10 hour days**

Phase #1A: Transportation of approx. 100,000 gallons of oily water  
Tanker truck and operator @ \$100.00 per hour  
CBI estimates 4 tanker trucks @ 2 trips / day x 2 days = 16 loads x 6,000 gallons

**Total estimated cost of transportation..... \$ 6,400.00 (16 loads)**

Phase #2: Cleaning & pressure washing of storm drain piping & concrete vaults  
**Crew of 6 men and all necessary equipment \$ 5,687.00 / day (estimated 5 days)**

**Disposal of oily water at \$0.30 per gallon \$ 30,000.00 (100,000 gallons)**  
**Disposal of oily sludge \$ 1.25 per gal (volume unknown)**

**Total estimated project cost..... \$ 72,535.00**

Work Location: Pump Station located at 14<sup>th</sup> Ave, Hallandale Beach FL

Disposal Site: CBI Miami

**Terms & Conditions:**

1. Once the project has been accepted and confirmed to CBI for execution, we shall schedule this project on a mutually agreeable date with a minimum of two (2) business days lead time.
2. All waste will be manifested (actual quantity), transported and disposed of in accordance with all Federal, State and Local regulations. All analyticals must be reviewed & approved before transportation & disposal can commence. Material must be categorized as Non-Hazardous.
3. Our rates are based on a 10 hour work day. If weekend work and/or second/third shift work is required and authorized, overtime rates will be charged at one and a half straight time rates and double on observed government holidays.
4. It is the customer's responsibility for payment of any unforeseen tariffs, fees, taxes, and unexpected administrative costs which CBI has incurred in the execution of this project. Any additional fee(s) shall be indicated as a separate line item on the final invoice.
5. A fuel surcharge shall be added to all invoices in accordance with the "National Average Diesel Fuel Index".
6. A signed Purchase Order and/or signed Job Authorization Form will be required prior to job commencement.
7. Any demurrage charges that are NOT caused by CBI's field personnel shall be billed to the customer.
8. This estimate applies only to the job described above. This pricing does not include additional materials or labor that may be required due to any unforeseen problems that may arise once the project has begun. If additional labor and equipment is required, it will be invoiced at "Time & Material" rates.
9. This proposal is an estimate based on limited known conditions. If the scope of work changes CBI reserves the right to adjust its fee schedule as required.
10. Payment is NET 30 DAYS.
11. The above rates are based on a (4) hour minimum.
12. Transportation charges are portal to portal.
13. Pricing is valid for (30) days from the date of this proposal.

Cliff Berry, Incorporated would like to thank you for the opportunity to submit pricing for this project. If you require additional details on this scope of work, please do not hesitate to contact the undersigned.

CBI is committed to preserving our environment and combined with decades of documented work experience; it is our personal commitment to you that we shall execute this work with the highest degree of professionalism. Rest assured, that all CBI field personnel are certified with 40-Hour OSHA training and are Confined Space Entry certified.

Best Regards,

*Pat Petrillo*

Pat Petrillo  
Account Executive  
954.594.3872 Cell  
[ppetrillo@cliffberryinc.com](mailto:ppetrillo@cliffberryinc.com)

\_\_\_\_\_  
Company Representative (signature)

\_\_\_\_\_  
Title

\_\_\_\_\_  
Company Representative (print)

\_\_\_\_\_  
Date

*PS: Please sign and return this project proposal at your earliest convenience so that we may verify our master schedule and confirm to you the exact time and date of the work to be performed.*