

King, Earl

From: Greg Givens <ggivens@naplesgov.com>
Sent: Thursday, August 29, 2013 3:06 PM
To: King, Earl
Cc: 'Lancaster@insituform.com'; Jed Secory
Subject: RE: RFP #021-11 [From: Ian Lancaster at City of Hallandale Beach]

Per telephone conversation.

*Gregory Givens
City of Naples Purchasing Division
735 Eighth Street – South
Naples FL 34102
Office: 239-213-7101
Email: ggivens@naplesgov.com*

From: Greg Givens
Sent: Thursday, August 29, 2013 9:28 AM
To: 'lgranda@cohb.org'
Cc: 'ILancaster@insituform.com'; Jed Secory
Subject: RE: RFP #021-11 [From: Ian Lancaster at City of Hallandale Beach]

Mr. Granda: Per the request below, under the authorization of Purchasing Policy section 8-1 the City gives permission to City of Hallandale Beach, FL to use the "same terms and conditions" as contracted with Insituform Technologies (address of record below) under agreement 11-00017. It is understood this is not an assignment of contract. Also, please note Exhibit B – Basis of Compensation is based on June 1, 2011 costs.

Insituform Technologies, Inc.
17988 Edison Avenue
Chesterfield, MO 63005
Attn: H. Douglas Thomas, VP-Global Procurement/Operations Support

Let us know if there are questions or concerns.

*Gregory Givens
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735 Eighth Street – South
Naples FL 34102
Office: 239-213-7101
Email: ggivens@naplesgov.com*

From: Ian Lancaster <ILancaster@insituform.com>
Date: August 28, 2013, 12:22:38 PM EDT
To: <jsecory@naplesgov.com>
Subject: RFP #021-11

Mr. Secory,

The City of Hallandale Beach, FL is seeking the City of Naples' approval to piggyback our existing Trenchless Pipelining Services agreement. At your convenience, could you please send an email to Mr. Louis Granda with the city so that they can proceed? His contact information is below.

Louis Granda

Operations Manager
DPW/Utilities & Engineering
City of Hallandale Beach
630 NW 2nd Street
Hallandale Beach, FL 33009
(954) 457-1629
lgranda@cohb.org

Kind Regards,

Ian A. Lancaster
Business Development Manager

Insituform Technologies LLC (C. FL)
3016 North US Highway 301
Suite #900
Tampa, Florida 33619
(813) 627-0007 office
(813) 627-0006 fax
(813) 944-7068 cell

Insituform Technologies LLC (S. FL)
12155 NW 28th Avenue
Miami, FL 33167
(305) 685-7898 office
(305) 685-7897 fax

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