

**CITY OF HALLANDALE BEACH FLORIDA  
MEMORANDUM**

DATE: March 16, 2012

TO: Mark Antonio, City Manager

FROM: Daniel P. Sullivan, Fire Chief

SUBJECT: Pursuant to Chapter 23, Section 23-108, City of Hallandale Beach, Florida Code of Ordinances, Cooperative Purchasing, Authorize the Purchase of a 2012 Horton Rescue Transport Vehicle from the Hallmark Fire Apparatus, Inc., through the Florida's Sheriff Association Bid #11-10-1202, #2, for a Total Prepaid Price of \$251,900.

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**SUMMARY**

Pursuant to Chapter 23, Section 23-108, Hallandale Beach Code of Ordinances Cooperative Purchasing, request authorization to purchase a 2012 Horton Rescue Transport Vehicle from Hallmark Fire Apparatus, Inc. using the Florida's Sheriff Association Bid #11-10-1202, #2, for a total pre-paid price of \$251,900.

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**FINANCIAL DATA**

1. DEPARTMENT: Fire
  2. DIVISION: 2250 Fire Equipment Renewal and Replacement
  3. FUND: 810 Fire Assessment Program
  4. ACCOUNT #: 810-2250-522-6515
  5. ACCT. DESCRIPTION: Capital Outlay, Trucks
  6. FY BUDGET: FY 2011/2012
  7. AMOUNT BUDGETED: \$260,000
  8. GRANT FUNDS: YES\_\_ NO X AMOUNT \$
  9. FUND TRANSFER: YES\_\_ NO X AMOUNT \$
  10. FROM ACCT. #: N/A
  11. TO ACCT. #: N/A
  12. REASON FUNDS AVAILABLE FOR TRANSFER: N/A
  13. PRICE ANALYSIS: ATTACHED\_\_ ADD'L MAT FDR\_\_ NONE\_\_\*
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**BID ITEM DATA**

14. DESCRIPTION OF BID ITEM: \*2012 Medical Rescue Transport Vehicle
15. SUPPLEMENTAL MATERIAL: ATTACHED\_\_ ADD'L MAT FDR\_\_ NONE\_\_
16. # BID INVITATIONS SENT: N/A
17. # BIDS RECEIVED: N/A
18. # RESPONSIVE BIDS: N/A
19. CURRENT PRICE: \*\$ 251,900.00
20. CURRENT VENDOR: Hallmark Fire Apparatus, Inc.

- 21. RECOMMENDED VENDOR: Hallmark Fire Apparatus, Inc.
- 22. BID AWARD AMOUNT: \*\$251,900.00
- 23. COMMENTS \*
- 24. ESTIMATED QUANTITY TO BE PURCHASED (BULK ITEMS): N/A
- 25. ESTIMATED PURCHASE AMOUNT: N/A
- 26. BID TABULATION ATTACHED: YES\_\_\_ NO X ADD'L MAT FDR\_\_\_
- 27. TERM OF CONTRACT: Delivery to Hallandale 180 days after apparatus has been ordered. Payment: C.O.D.
- 28. BID VALID TO: N/A
- 29. BID PRICE VALID FOR TERM OF CONTRACT: YES X NO\_\_\_ COMMENTS\_\_\_
- 30. WARRANTY PERIOD: \*
- 31. DELIVERY TIME: 180 calendar days after receipt of order
- 32. STATE CONTRACT: YES X NO\_\_\_
- 33. CONTRACT #: 11-10-1202
- 34. CO-OP PURCHASE: YES\_\_\_ NO X\_\_\_
- 35. AGENCY: Florida Sheriffs Association
- 36. EXPECTED LIFE OF ITEM: 10 Years
- 37. ITEM DEMO'D: YES\_\_\_ NO X\_\_\_
- 38. REFERENCES CHECKED: YES\_\_\_ NO\_\_\_ N/A X\_\_\_
- 39. CONTRACT: ATTACHED X\_\_\_ ADD'I MAT FDR\_\_\_ N/A\_\_\_
- 40. CONTRACT APPROVED FOR LEGAL SUFFICIENCY: YES X\_\_\_ NO\_\_\_ N/A\_\_\_

\* See corresponding comment on Attachment 1, Bid Summary Comments

REPORT PREPARED BY: \_\_\_\_\_  
Yvonne M. Feijoo, Acting Administrative Analyst

REVIEWED & SUBMITTED BY: \_\_\_\_\_  
Daniel P. Sullivan, Fire Chief

Reviewed:

\_\_\_\_\_  
Mark Antonio, City Manager \_\_\_\_\_  
Date

\_\_\_\_ Approved \_\_\_\_\_ Disapproved \_\_\_\_\_ Hold for Discussion

Comments:

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\_\_\_\_\_  
\_\_\_\_\_

ATTACHMENT 1  
BID SUMMARY COMMENTS

The following comments relate to the "\*" items in numerical order indicated on the BID Award Summary Memorandum.

**BID SUMMARY COMMENTS: BID NO. 11-10-1202**

13. Price Analysis:

Price taken from a Florida Sheriffs Association established bid #11-10-1202, specification #2 (Attachment 4, page 2).

14. Description of Bid Item:

This apparatus will be a 2012 Hall-Mark Fire Apparatus Freightliner with a customized box titled a 2013 Freightliner M2 medium framed chassis equipped to provide advanced life support and firefighting functions.

19. Current Price:

The discounted pre-paid price of \$251,900.00 (or \$255,900.00 if **not** pre-paid) is inclusive of all options to meet city needs, and reflects a \$4000.00 savings provided by the manufacturer (Horton Emergency Vehicles) for pre-paying. In prior purchases, the Fire Department has submitted a Purchase Order for new vehicles; the manufacturer then has built the vehicle to contract specifications. Paying for the vehicle in advance, at the time of the order, saves the manufacturer interest on the cost of the chassis, which they pass onto the City of Hallandale Beach.

22. Bid Award Amount:

See #19.

23. Comments:

This purchase utilizes the Florida Sheriffs Association Bid Specifications in order to capture savings. The Fire Department has added components to meet our specific needs for standardizing our fleet while remaining compliant with City Ordinance. This vehicle was scheduled to be replaced in 2012 and is now due for replacement. Once this new vehicle is purchased, it will be placed in front line service, and our oldest vehicle will be disposed of in accordance with current City policy.

27. Term of Contract:

If vehicle is not paid in advance, the City of Hallandale Beach will pay \$255,900.00 which represents an additional \$4,000.00.

30. Warranty:

Structural Warranty of Major Components - 15 years from the date of Manufacture.  
Electrical System Warranty – 6 years/72,000 miles  
Paint Warranty – 4 years/48,000 miles  
Bumper to bumper 2 years/24,000 miles