

Thouez, Terrance

From: Williams, Steven
Sent: Monday, November 14, 2011 11:36 AM
To: owen.james@abm.com; sblackwell@kentsecurity.com; craigd@securityalliancegroup.com; angelr@securityalliancegroup.com; sorrentino@navarrosecurity.com; evelyn@associatestaffing.com; Evelyn@associatestaffing.com; taylor.mcdonald@alliedbarton.com; annmarie.cummings@alliedbarton.com; allegiance28@gmail.com; edsonsouza@diamond-security.com; michael.boss@usa.g4s.com; kay.justice@usa.g4s.com; pfarrow@excelsiordefense.com; ebarrios@dsisecurity.com; kevinb@eliteguard.com; david@eliteguard.com
Cc: Thouez, Terrance; Lues, Andrea; Wiggins, Joann
Subject: RFP # FY 2011-2012-001 - SECURITY GUARD SERVICES FOR THE THREE ISLANDS AND GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICTS

Importance: High

Follow Up Flag: Follow up
Due By: Wednesday, November 16, 2011 11:30 AM
Flag Status: Flagged

To All Proposers:

The Evaluation Committee is in the process of reviewing proposals submitted on September 9, 2011, in response to RFP # FY 2011-2012-001 - SECURITY GUARD SERVICES FOR THE THREE ISLANDS AND GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICTS. The following items require clarification and resubmission to City immediately.

1. In the RFP on page 33, it states "**the price of the individual transponder unit per vehicle will be included in the Contractor's proposal**".

Please advice (specify) the actual cost of the individual transponder that will be sold to the resident.

2. In the RFP, the cost proposals sheets on pages 32-33 were to be filled out **thoroughly** and **accurately** with price details. If there were any variances to your response they were to be noted on page 34.

Please re-submit your cost on the RFP proposal forms with the most **accurate** information. *Please be sure that your costs are calculated accurately without errors in the information you submit on the forms. Please keep in mind that the costs submitted on page 33 are stated in two (2) options and those summarized costs should be based upon the individual costs from page 32.*

Please submit items 1 and 2 with a signature from the authorized officer representing your firm.

It is imperative that you submit the response to the City of Hallandale Beach no later than 5:00p.m., Thursday, November 17, 2011.

To send via EMAIL: Swilliams@COHB.org

To send via FAX: (954)457-1342

To send via MAIL:
City of Hallandale Beach
Attn: General Services
400 South Federal Highway
Hallandale Beach, FL 33009

Regards,

Steven Williams, Buyer
City of Hallandale Beach
954-457-1630

Recipient**Delivery**

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Williams, Steven

From: Craig DeWerff [craigd@securityalliancegroup.com]
Sent: Thursday, November 17, 2011 12:10 PM
To: Williams, Steven
Cc: Thouez, Terrance; Lues, Andrea; Wiggins, Joann
Subject: Re: RFP # FY 2011-2012-001 - SECURITY GUARD SERVICES FOR THE THREE ISLANDS AND GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICTS
Attachments: Hallandale Beach Price.pdf
Importance: High

Dear Steve,

Attached is Security Alliance's updated pricing with clarification to your two items below. The pricing did not change. We did provide you with details regarding transponder costs. If you need any additional information, please let us know.

COST PROPOSAL FORM SHEET

No cost increase will be accepted during the initial contract period of one (1) year.

THREE ISLAND SAFE NEIGHBORHOOD DISTRICT

LOCATION	POSITION	HOURS	BILLING RATES	SUB-TOTAL
THREE ISLAND SAFE NEIGHBORHOOD DISTRICT	ROVER	2,080 hrs per year (40 hrs per week *52 wks per year)	\$ <u>19.⁰⁰</u> /hour	\$ <u>39,936.⁰⁰</u>

GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT - OPTION A

LOCATION	POSITION	HOURS	BILLING RATES	TOTAL
GOLDEN ISLES GUARDHOUSE	GUARD	8,760 hrs per year (24 hrs*365 days per YEAR)	\$ <u>13.⁹⁰</u> /hour	\$ <u>121,764.⁰⁰</u>

GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT - OPTION B

LOCATION	POSITION	HOURS	BILLING RATES	SUB-TOTAL
GOLDEN ISLES GUARDHOUSE	GUARD	8,760 hrs per year (24 hrs per day *365 days per year)	\$ <u>13.⁹⁰</u> /hour	\$ <u>121,764.⁰⁰</u>
GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT	ROVER	2,080 hrs per year (40 hrs per week *52 wks per year)	\$ <u>19.⁰⁰</u> /hour	\$ <u>39,936.⁰⁰</u>
			TOTAL	\$ <u>161,700.⁰⁰</u>

The award of Contract is either Option I or II which is to be determined in the best interest of the City of Hallandale Beach. The Evaluation Committee grants a maximum of 30 points for the Cost Proposal criteria to either Option I or II.

Option I

Three Island Safe Neighborhood District (+) Golden Isles Safe Neighborhood District - Option A	= \$ 1,64,934. ⁰⁰
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Option II

Three Island Safe Neighborhood District (+) Golden Isles Safe Neighborhood District - Option B	= \$ 1,66,583. ⁰⁰
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The price of the individual transponder unit per vehicle will be included in the Contractor's proposal.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

Any variances to the specifications, plans, RFP and/or the Contract must be specified here (provide additional pages if necessary):

Transponders: Please be advised that Security Alliance is prepared to pass transponder carts through to the residents (without mark-up).

Our initial price quote for the Sirit "Identity Zip" transponders: Tag-01 (Non-Transferable) \$7.50 each,
Tag-02 (Transferable) \$7.25 each.

- Security Alliance will order a minimum of 50 transponders at a time.

William A. Murphy 11/17/11