

EXHIBIT # 6



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Events Name History

Detail by FEI/EIN Number

Florida Limited Liability Company

SECURITY ALLIANCE, LLC

Filing Information

Document Number L02000014775
FEI/EIN Number 010719881
Date Filed 06/13/2002
State FL
Status ACTIVE
Effective Date 06/12/2002
Last Event LC NAME CHANGE
Event Date Filed 04/21/2011
Event Effective Date NONE

Principal Address

8323 NW 12TH ST.
SUITE # 218
DORAL FL 33126
Changed 04/17/2006

Mailing Address

8323 NW 12TH ST.
SUITE # 218
DORAL FL 33126
Changed 04/17/2006

Registered Agent Name & Address

CORPORATE CREATIONS NETWORK INC.
11380 PROSPERITY FARMS ROAD #221E
PALM BEACH GARDENS FL 33410 US
Address Changed: 04/04/2003

Manager/Member Detail

Name & Address

Title MGR
RAMIREZ, DAVID PRES
8323 NW 12TH ST. SUITE 218
DORAL FL 33126

Title MGR
ST. PHILIP, CARL S VP
8323 NW 12TH ST. SUITE # 218

Bill Murphy notified.
(see letter of authorization
from Pres. David Ramirez)

DORAL FL 33126

### Annual Reports

**Report Year Filed Date**

2009      03/19/2009  
2010      02/04/2010  
2011      02/10/2011

### Document Images

<a href="#">04/21/2011 -- LC Name Change</a>	<a href="#">View image in PDF format</a>
<a href="#">02/10/2011 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/04/2010 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">03/19/2009 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/06/2008 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/24/2007 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/17/2006 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">03/09/2005 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/27/2004 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/22/2003 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/04/2003 -- Amended and Restated Articles</a>	<a href="#">View image in PDF format</a>
<a href="#">08/22/2002 -- Name Change</a>	<a href="#">View image in PDF format</a>
<a href="#">06/13/2002 -- Florida Limited Liabilites</a>	<a href="#">View image in PDF format</a>

**Note: This is not official record. See documents if question or conflict.**

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# ***Security Alliance***

September 20, 2011

To: Mr. Steven Williams  
City of Hallandale Beach  
400 South Federal Highway  
Hallandale Beach, FL 33009

Dear Mr. Williams,

This letter is to clarify that Mr. William Murphy is the Vice President of Security Alliance. Mr. Murphy is responsible for proposals and is authorized to execute contracts on behalf of Security Alliance.

Please feel free to contact me should you need any additional information, Thank-you.

Respectfully,



David Ramirez  
Chief Executive Officer

*MIAMI*

NATIONAL HEADQUARTERS

8323 NW 12<sup>TH</sup> STREET • SUITE 218 • DORAL • FLORIDA • 33126

PHONE: (305) 670-6544 • FAX: (305) 670-6545

[www.securityalliancegroup.com](http://www.securityalliancegroup.com)

## ARTICLES OF AMENDMENT

### Article I. Name

The name of this Florida limited liability company is Security Alliance of Florida, LLC

### Article II. Date of Articles of Organization

The Company's Articles of Organization were filed on June 13, 2002.

### Article III. Amendment

The Articles of Organization of the Limited Liability Company are amended so that the name of the Limited Liability Company is changed from Security Alliance of Florida, LLC to Security Alliance, LLC

### Article IV. Date Amendment Adopted

The amendment set forth in these Articles of Amendment was adopted on the date shown below.

The undersigned executed this document on the date shown below.

Security Alliance of Florida, LLC

By: Valerie Hawk-Donohue  
by Valerie Hawk-Donohue as atty-in-fact

Name: David Ramirez

Title: MGR

Date: April 21, 2011

Corporate Creations International Inc.  
11380 Prosperity Farms Road #221E  
Palm Beach Gardens FL 33410  
(561) 694-8107

**L020000014775**

Florida Department of State  
Division of Corporations  
Electronic Filing Cover Sheet

Note: Please print this page and use it as a cover sheet. Type the fax audit number (shown below) on the top and bottom of all pages of the document.

(((H11000108120 3)))



H110001081203ABCO

Note: DO NOT hit the REFRESH/RELOAD button on your browser from this page. Doing so will generate another cover sheet.

**L. SELLERS**

To: Division of Corporations  
Fax Number : (850)617-6383

APR 22 2011

From: Account Name : CORPORATE CREATIONS INTERNATIONAL  
Account Number : 110432003053  
Phone : (561)694-8107  
Fax Number : (561)694-1639

**EXAMINER**

\*\*Enter the email address for this business entity to be used for future annual report mailings. Enter only one email address please.\*\*

Email Address: \_\_\_\_\_

RECEIVED  
11 APR 21 PM 2:40  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**LLC AMND/RESTATE/CORRECT OR M/MG RESIGN  
SECURITY ALLIANCE OF FLORIDA, LLC**

Certificate of Status	1
Certified Copy	1
Page Count	02
Estimated Charge	\$60.00

SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

11 APR 21 AM 10:35

**FILED**



# Berkley Regional Insurance Company

a Member Company of W.R. Berkley Group

Bond Number: 0161262

## Bid Bond

KNOW ALL MEN BY THESE PRESENTS, that we Security Alliance LLC  
8323 NW 12th St., Ste. 218, Doral FL 33126

as Principal, hereinafter call the Principal, and Berkley Regional Insurance Company, 475 Steamboat Road, Greenwich, CT 06830 a corporation duly organized under the laws of the State of Delaware as Surety hereinafter called Surety, are held and firmly bound unto  
City of Hallandale Beach, 400 S Federal Highway, Hallandale Beach FL 33009

Obligee, hereinafter called the Obligee, in the sum of 5% of the contract price which shall not exceed \$240,000 and the bond penalty shall not exceed \$12,000.00 for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for Security Guard Services for Three Island & Golden Isles RFP #2011-2012-001

Now, Therefore, If the Obligee shall accept the bid of the Principal within the period specified therein, or, if no period be specified, within sixty (60) days after opening, and the Principal shall enter into a contract with the Obligee in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or contract documents with good and sufficient surety for the faithful performance of such contract and for the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such contract and give such bond or bonds, if the Principal shall pay to the Obligee the penalty hereof, then this obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 8th day of September 2011

Security Alliance LLC

Principal (Seal)

[Signature]  
Witness

[Signature]  
Signature (Name and Title)

Berkley Regional Insurance Company

Surety (Seal)

[Signature]  
Witness

[Signature]  
Michael Lehner, Attorney-In-Fact

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## SURETY ACKNOWLEDGEMENT

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State of (New York)  
County of (Rockland)

On this 8th day of September before me personally came Michael Lehner, to me known, who being by me duly sworn, deposes and says that he resides in the City of New City that he is the ATTORNEY-IN-FACT of BERKLEY REGIONAL INSURANCE COMPANY of Delaware, the corporation described in and which executed the foregoing Agreement; that she knows the seal of the said corporation; that the seal affixed to the said agreement is such corporate seal; that it was so affixed by the order of the Board of Directors of said corporation, and that she signed (her)(his) name thereto by like order.

  
(Signature of Notary Public)

My commission expires \_\_\_\_\_

ANDREA KIVELL  
Notary Public, State of New York  
No. 01K16093540  
Qualified in Rockland County  
Commission Expires June 2, 2015

POWER OF ATTORNEY
BERKLEY REGIONAL INSURANCE COMPANY
WILMINGTON, DELAWARE

NOTICE: The warning found elsewhere in this Power of Attorney affects the validity thereof. Please review carefully.

KNOW ALL MEN BY THESE PRESENTS, that BERKLEY REGIONAL INSURANCE COMPANY (the "Company"), a corporation duly organized and existing under the laws of the State of Delaware, having its principal office in Urbandale, Iowa, has made, constituted and appointed, and does by these presents make, constitute and appoint: Michael Lehner, Marc Katz or Steven Mechanic of The Mechanic Group, Inc. of Pearl River, NY

its true and lawful Attorney-in-Fact, to sign its name as surety only as delineated below and to execute, seal, acknowledge and deliver any and all bonds and undertakings, with the exception of Financial Guaranty Insurance, providing that no single obligation shall exceed Twenty Five Million and 00/100 Dollars (\$25,000,000.00), to the same extent as if such bonds had been duly executed and acknowledged by the regularly elected officers of the Company at its principal office in their own proper persons.

This Power of Attorney shall be construed and enforced in accordance with, and governed by, the laws of the State of Delaware, without giving effect to the principles of conflicts of laws thereof. This Power of Attorney is granted pursuant to the following resolutions which were duly and validly adopted at a meeting of the Board of Directors of the Company held on August 21, 2000:

"RESOLVED, that the proper officers of the Company are hereby authorized to execute powers of attorney authorizing and qualifying the attorney-in-fact named therein to execute bonds, undertakings, recognizances, or other suretyship obligations on behalf of the Company, and to affix the corporate seal of the Company to powers of attorney executed pursuant hereto; and further

RESOLVED, that such power of attorney limits the acts of those named therein to the bonds, undertakings, recognizances, or other suretyship obligations specifically named therein, and they have no authority to bind the Company except in the manner and to the extent therein stated; and further

RESOLVED, that such power of attorney revokes all previous powers issued on behalf of the attorney-in-fact named; and further

RESOLVED, that the signature of any authorized officer and the seal of the Company may be affixed by facsimile to any power of attorney or certification thereof authorizing the execution and delivery of any bond, undertaking, recognizance, or other suretyship obligation of the Company; and such signature and seal when so used shall have the same force and effect as though manually affixed. The Company may continue to use for the purposes herein stated the facsimile signature of any person or persons who shall have been such officer or officers of the Company, notwithstanding the fact that they may have ceased to be such at the time when such instruments shall be issued."

IN WITNESS WHEREOF, the Company has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this \_\_\_ day of \_\_\_\_\_, 2009.

Attest: Berkley Regional Insurance Company

(Seal) By Ira S. Lederman
Senior Vice President & Secretary

By Robert P. Cole
Senior Vice President

WARNING: THIS POWER INVALID IF NOT PRINTED ON BLUE "BERKLEY" SECURITY PAPER.

STATE OF CONNECTICUT )
) ss:
COUNTY OF FAIRFIELD )

Sworn to before me, a Notary Public in the State of Connecticut, this \_\_\_ day of \_\_\_\_\_, 2009, by Robert P. Cole and Ira S. Lederman who are sworn to me to be the Senior Vice President, and the Senior Vice President and Secretary, respectively, of Berkley Regional Insurance Company.

Notary Public, State of Connecticut

CERTIFICATE

I, the undersigned, Assistant Secretary of BERKLEY REGIONAL INSURANCE COMPANY, DO HEREBY CERTIFY that the foregoing is a true, correct and complete copy of the original Power of Attorney; that said Power of Attorney has not been revoked rescinded and that the authority of the Attorney-in-Fact set forth therein, who executed the bond or undertaking to which this Power of Attorney is attached, is in full force and effect as of this date.

Given under my hand and seal of the Company, this 8th day of September 2011

(Seal)

Steven Coward

Vertical text on the left margin: Any unaffixed seal at the bottom is embossed. The background imprint... and confirmation (on reverse) must be in blue ink.

RFP # : FY 2011-1021-001

CITY OF HALLANDALE BEACH

SECURITY GUARD SERVICES  
THREE ISLANDS AND GOLDEN ISLES SAFE  
NEIGHBORHOOD

September 9, 2011

Submitted by: Security Alliance, LLC  
8323 NW 12<sup>th</sup> Street  
Suite 218  
Doral, FL 33126

Contact Person: William A. Murphy  
Vice-president  
305 670-6544

Security Alliance was formed in 2001, and has been operating as a security guard services provider in the State of Florida since that time.

Security Alliance currently employs over 800 employees, of which approximately 500 work in the South Florida market. Security Alliance currently provides in excess of 25,000 hours per week of security guard services and generates annual revenues of approximately \$17,000,000.

Attached in Section 9. of this proposal are five (5) references for work. Each of the references is for security guard projects whose size and scope exceeds that of the City of Hallandale Beach.

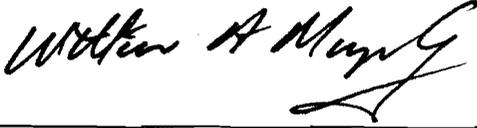
Security Alliance is a Limited Liability Corporation with three primary owners. The majority owner is the Sealaska Corporation, an Alaskan Native Corporation, which holds both minority owned status and small disadvantaged business 8(a) status with the federal government. The other primary shareholders are David Ramirez, President; and William Murphy, Vice-president. Both David Ramirez and William Murphy are from South Florida.

The contact person, for the purposes of this Solicitation, will be William Murphy, vice-president of Security Alliance.

Attached Immediately following this page are a copy of our State of Florida "B" License as a Security Guard Services provider, and a copy of our Miami-Dade County Occupational License. The services will be operated from our Doral, Florida headquarters office.

All security guards employed by Security Alliance must hold a Class "D" security license issued by the State of Florida Division of Licensing, pursuant to Chapter 493.

**THIS PROPOSAL SUBMITTED BY:**

COMPANY:	Security Alliance
ADDRESS:	8323 NW 12 Street, Suite 218
CITY & STATE:	Miami, Florida
ZIP CODE:	33126
TELEPHONE:	305-670-6544
DATE OF RFP:	9/9/2011
FACSIMILE NUMBER:	305-670-6545
E-MAIL ADDRESS:	Billm@securityalliancegroup.com
FEDERAL ID NUMBER:	010719881
NAME & TITLE PRINTED:	William Murphy - Vice President
SIGNED BY:	

WE (I) the above signed hereby agree to furnish the item(s), service(s) and have read all attachments including specifications, terms and conditions and fully understand what is required.

The Request for Proposals, Specifications, Proposal Forms, and/or any other pertinent document form a part of this proposal and by reference made a part hereof. Signature indicates acceptance of all terms and conditions of the RFP.

tools, apparatus, means of transportation, and employees necessary to complete the Work specified in the Proposal and Contract, and called for by the specifications and in the manner specified and to timely submit all required bonds and insurance certificates.

**NOTE: ANY SCHEDULE OF PROPOSAL ITEMS IS MERELY ILLUSTRATIVE OF THE MINIMUM AMOUNT/QUANTITY OF WORK TO BE PERFORMED UNDER THE CONTRACT. IN THE CASE OF ANY CONFLICT BETWEEN THIS SCHEDULE OF PROPOSAL ITEMS AND THE CONTRACT DOCUMENTS, THE CONTRACT DOCUMENTS WILL PREVAIL.**

The Proposer further proposes and agrees to comply in all respects with the time limits for commencement and completion of the Work as stated in the contract form.

The Proposer agrees to execute a contract and furnish the executed contract, all required bonds, insurance certificates, and other required information to City within five (5) calendar days after date of award of contract. Failure on the part of the Proposer to timely comply with this provision shall give City all rights and remedies set forth in the Instructions to Proposers.

The undersigned agrees to accept as full compensation therefore the total of the lump sum prices and extended unit prices items named in the following schedule. It is understood that the unit prices quoted or established for a particular item are to be used for computing the amount to be paid to the Contractor, based on the Work actually performed as determined by the contract and the City. However, in utilizing the schedule, the Proposer agrees that in no event shall compensation paid to the Proposer under the contract exceed the dollar amount of the Proposer's proposal amount, as set forth in the attached proposal form.

In no event shall the City be obligated to pay for work not performed or materials not furnished.

(Miami-Dade County)

Proposer's Occupational License No. 507540-3

WITNESS

Jill D  
Johali Baatar

By: William A. Meng  
Authorized Signature

(SEAL)



**ADDENDUM #1**

**REQUEST FOR PROPOSAL #FY 2011-2012-001**  
**SECURITY GUARD SERVICES FOR THE THREE ISLANDS AND GOLDEN ISLES SAFE**  
**NEIGHBORHOOD DISTRICTS**

THE FOLLOWING ADDENDUM IS MADE AS A RESULT OF THE MANDATORY PRE-PROPOSAL MEETING HELD ON WEDNESDAY, AUGUST 31, 2011 @ 11:00 A.M.

BELOW ARE ANSWERS/CLARIFICATIONS FOR RFP #FY2011-2012-001:

**1. ARE VENDORS REQUIRED TO CONTACT SIRIT DIRECTLY?**

**ANSWER:**

- **YES. SIRIT'S CORPORATE HEADQUARTERS IS LOCATED IN IRVINE, CA; WITH ENGINEERING, MANUFACTURING, SALES, TECHNICAL AND CUSTOMER SUPPORT LOCATED IN SAN DIEGO, CA, CARROLLTON, TX, MORRISVILLE, NC AND HONG KONG, SAR. THE CURRENT PRODUCT/TRANSPONDER USED BY THE GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT IS THE "IDENTITY ZIP".**

**CORPORATE HEADQUARTERS  
2 TECHNOLOGY  
IRVINE, CA 92618  
PHONE 949-341-0409  
FAX: 949-341-0521**

**FOR FURTHER INFORMATION PLEASE UTILIZE THE SIRIT WEBSITE AT WWW.SIRIT.COM**

**2. DOES THE ROVER HAVE TO BE FROM A SPECIFIC MANUFACTURING YEAR OR NEW?**

**ANSWER:**

- **THE VEHICLE WILL BE NO MORE THAN FIVE YEARS OLD. THE VEHICLE MUST NOT HAVE ANY MARKS, DENTS AND/OR SCRATCHES AND MUST BE CLEAN AT ALL TIMES. THE VEHICLE MUST BE IN GOOD WORKING/ MECHANICAL ORDER AND MUST COMPLY WITH ALL FLORIDA STATE STATUTE EQUIPMENT REQUIREMENTS. AS NOTED IN RFP THE ROVER WILL BE A MARKED VEHICLE WITH A ROOF MOUNTED SECURITY LIGHTS.**

**\*PICTURE OF ANY AND ALL VEHICLES UTILIZED TO PATROL THE DISTRICT(S) MUST BE INCLUDED IN THE RFP SUBMISSION PACKAGE.**

**3. MAY VENDOR INSTALL A 'DSL' LINE IN THE GUARDHOUSE?**

**ANSWER:**

- **SHOULD A VENDOR CHOOSE TO ADD A DSL LINE IN THE GUARD HOUSE, THE VENDOR WOULD BE RESPONSIBLE FOR THE INSTALLATION,**

REMOVAL, MAINTENANCE, AND THE PAYMENT OF ALL COSTS RESULTING FROM THE DSL LINE AND ITS USAGE. FURTHER THE INSTALLATION AND REMOVAL MUST MEET AND BE IN COMPLIANCE WITH ALL CITY BUILDING PERMITS AND CITY CODES.

4. WHAT IS THE CURRENT SECURITY GUARD RATE AND WHAT IS THE FISCAL YEAR 2011-2012 BUDGET?

ANSWER:

- SECURITY GUARD RATE IS \$14.72 AN HOUR.  
THE ROVER RATE IS \$19.46 AN HOUR (THIS INCLUDES THE VEHICLE AND ITS COSTS).

FY2011/2012 BUDGET IS AS FOLLOWS:

- THREE ISLANDS ROVER \$42,500
- GOLDEN ISLES SECURITY GUARD SERVICES (TO INCLUDE OPTION 2 "ROVER" SERVICES) IS \$188,000

**NOTE:** PLEASE BE ADVISED THE SAFE NEIGHBORHOOD ANNUAL BUDGETS FOR FISCAL YEAR 2011- 2012 HAVE NOT BEEN APPROVED BY THE CITY OF HALLANDALE BEACH COMMISSION AS OF THE DATE OF THIS NOTICE.

PLEASE NOTE RECEIPT OF ADDENDUM #1 BY SIGNING BELOW AND INCLUDE WITH RFP SUBMISSION FRIDAY, SEPTEMBER 9, 2011 BY NO LATER THAN 4:00 P.M.

FAILURE TO DO SO MAY CAUSE THE RFP TO BE CONSIDERED IRREGULAR AND SUBJECT TO REJECTION.

I ACKNOWLEDGE RECEIPT OF ADDENDUM #1:

Company	Security Alliance
Name	William A. Murphy
Title	Vice President
Signature	<i>William A. Murphy</i>
Date	9/9/2011

Sincerely,

*Andrea Lues*

Andrea Lues, Division Director  
General Services/Purchasing Department  
SW/sw



# Berkley Regional Insurance Company

a Member Company of W.R. Berkley Group

Bond Number: 0161262

## Bid Bond

KNOW ALL MEN BY THESE PRESENTS, that we Security Alliance LLC  
8323 NW 12th St., Ste. 218, Doral FL 33126

as Principal, hereinafter call the Principal, and Berkley Regional Insurance Company, 475 Steamboat Road, Greenwich, CT 06830 a corporation duly organized under the laws of the State of Delaware as Surety hereinafter called Surety, are held and firmly bound unto  
City of Hallandale Beach, 400 S Federal Highway, Hallandale Beach FL 33009

as Oblige, hereinafter called the Oblige, in the sum of 5% of the contract price which shall not exceed \$240,000 and the bond penalty shall not exceed \$12,000.00 for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for Security Guard Services for Three Island & Golden Isles RFP #2011-2012-001

Now, Therefore, If the Oblige shall accept the bid of the Principal within the period specified therein, or, if no period be specified, within sixty (60) days after opening, and the Principal shall enter into a contract with the Oblige in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or contract documents with good and sufficient surety for the faithful performance of such contract and for the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such contract and give such bond or bonds, if the Principal shall pay to the Oblige the penalty hereof, then this obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 8th day of September 2011

Security Alliance LLC  
Principal (Seal)

[Signature]  
Witness

[Signature]  
Signature (Name and Title)

Berkley Regional Insurance Company  
Surety (Seal)

[Signature]  
Witness

[Signature]  
Michael Lehner, Attorney-In-Fact

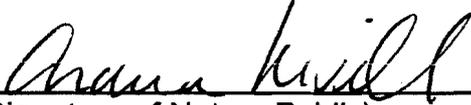
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## SURETY ACKNOWLEDGEMENT

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State of (New York)  
County of (Rockland)

On this 8th day of September before me personally came Michael Lehner, to me known, who being by me duly sworn, deposes and says that he resides in the City of New City that he is the ATTORNEY-IN-FACT of BERKLEY REGIONAL INSURANCE COMPANY of Delaware, the corporation described in and which executed the foregoing Agreement; that she knows the seal of the said corporation; that the seal affixed to the said agreement is such corporate seal; that it was so affixed by the order of the Board of Directors of said corporation, and that she signed (her)(his) name thereto by like order.

  
(Signature of Notary Public)

My commission expires \_\_\_\_\_

ANDREA KIVELL  
Notary Public, State of New York  
No. 01K16093540  
Qualified in Rockland County  
Commission Expires June 2, 2015



# BERKLEY REGIONAL INSURANCE COMPANY

## STATUTORY BALANCE SHEET DECEMBER 31, 2010 (AMOUNTS IN THOUSANDS)

### Admitted Assets

Bonds	\$	1,456,047
Common & Preferred Stocks		450,630
Cash & Short Term Investments		102,010
Premiums Receivable		287,486
Other Assets		<u>418,895</u>
<u>Total Admitted Assets</u>	\$	<u>2,715,068</u>

### Liabilities & Surplus

Loss & LAE Reserves	\$	1,408,750
Unearned Premium Reserves		515,100
Other Liabilities		<u>73,869</u>

Total Liabilities \$ 1,997,720

Capital Stock	\$	4,000
Additional Paid In Capital		347,723
Unassigned Surplus		<u>338,159</u>

Total Policyholders' Surplus \$ 689,881

Total Liabilities & Surplus \$ 2,687,601

### Officers:

President: William Robert Berkley, Jr.  
Secretary: Ira Seth Lederman  
Treasurer: Robert Floyd Buehler  
Sr. Vice President & CFO: Eugene George Ballard  
Sr. Vice President: Robert Paul Cole  
Vice President: Clement Patrick Patafio

### Directors:

Eugene George Ballard  
William Robert Berkley  
William Robert Berkley, Jr.  
Robert Paul Cole  
Paul James Hancock  
Robert Carruthers Hewitt  
Ira Seth Lederman  
Clement Patrick Patafio  
James Gerald Shiel

**PUBLIC ENTITY CRIME FORM**

**NOTICE OF REQUEST FOR PROPOSAL**

**SWORN STATEMENT PURSUANT TO SECTION 287.133(2) (a), FLORIDA STATUTES,  
PUBLIC ENTITY CRIME INFORMATION**

"A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a Contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months following the date of being placed on the convicted vendor list."

By: William A. Murphy

Title: Vice-President

Signed and Sealed 9<sup>th</sup> day of September 2011



*T. Chen*

**AGREEMENT**

**Between**

**CITY of HALLANDALE BEACH, FLORIDA**

**and**

Security Alliance

**for**

---

This is an Agreement, made and entered into by and between: the CITY OF HALLANDALE BEACH (the "CITY"), a Florida municipal corporation,

AND

Security Alliance, a Florida corporation, hereinafter referred to as "CONTRACTOR."

WHEREAS, on \_\_\_\_\_, the City advertised RFP # FY 2011-2012-001 Security Guard Services For The Three Islands and Golden Isles Safe Neighborhood Districts hereinafter referred to as "RFP"; and

WHEREAS, Contractor submitted a proposal on 9/9/2011, in response to the City's request; and

WHEREAS, the City Commission awarded on \_\_\_\_\_ the agreement for performance of the services described in the RFP,

NOW THEREFORE, FOR GOOD AND VALUABLE CONSIDERATION, of the mutual terms, conditions, promises, covenants, and payments hereinafter set forth, CITY and CONTRACTOR agree as follows:

**ARTICLE 1**  
**TERM**

The term of this Agreement shall begin on the date it is fully executed by both parties and shall continue for three (3) years. There are two (2) yearly renewals terms which are contingent upon satisfactory services and available funding. Total contract terms, including renewals, are five (5) years. The continuation of this Agreement beyond the end of any fiscal year shall be subject to both the appropriation and the availability of funds in accordance with Florida law.

**ARTICLE 2**  
**SCOPE OF SERVICES TO BE PROVIDED TO THE CITY**

The CITY has employed the CONTRACTOR to provide the services outlined which include but are not limited to:

- a) RFP # FY 2011-2012-001 Security Guard Services for the Three Islands and Golden Isles Safe Neighborhood Districts; Exhibit 1.  
and
- b) Proposals submitted by CONTRACTOR; Exhibit 2, which are hereby incorporated by reference and made part of the agreement.

**ARTICLE 3**  
**INDEMNIFICATION**

To the fullest extent permitted by law, the CONTRACTOR agrees to indemnify and hold-harmless the City, its officers and employees from any claims, liabilities, damages, losses, and costs, including, but not limited to, reasonable attorney fees to the extent caused, in whole or in part, by the professional negligence, error or omission of the CONTRACTOR or persons employed or utilized by the CONTRACTOR in performance of the Agreement.

To the fullest extent permitted by law, the CONTRACTOR agrees to indemnify and hold-harmless the City, its officers and employees from any claims, liabilities, damages, losses, and costs, including, but not limited to, reasonable attorney fees to the extent caused, in whole or in part, by the recklessness or intentionally wrongful conduct, of the CONTRACTOR or persons employed or utilized by the CONTRACTOR in performance of the Agreement.

CONTRACTOR agrees to indemnify, save harmless and, at the City Attorney's option, defend or pay for an attorney selected by the City Attorney to defend CITY, their officers, agents, servants and employees against any and all claims, losses, liabilities and expenditures of any kind, including attorney's fees, court costs, and other expenses, caused by negligent act or omission of CONTRACTOR, any sub-contractors, their employees, agents, servants, or

officers, or accruing, resulting from, or related to the subject matter of this Agreement including, without limitation, any and all claims, demands, or causes of action of any nature, whatsoever, resulting from injuries or damages sustained by any person or property.

CONTRACTOR further agrees to indemnify and save harmless the CITY, their officers, agents and employees, for or on account of any injuries or damages received or sustained by any person or persons resulting from any construction defects, including latent defects. Neither the CONTRACTOR nor any of its sub-contractors will be liable under this section for damages arising out of intentional torts of CITY or their officers, agents or employees. In the event that any action or proceeding is brought against CITY by reason of any such claim or demand, CONTRACTOR, upon written notice from CITY, shall defend such action or proceeding.

#### **ARTICLE 4** **PERSONNEL**

**4.1 Competence of Staff.** In the event that any of CONTRACTOR's employee is found to be unacceptable to the CITY, the CITY shall notify the CONTRACTOR in writing of such fact and the CONTRACTOR shall immediately remove said employee unless otherwise agreed and, if requested by the CITY, promptly provide a replacement acceptable to the CITY.

#### **ARTICLE 5** **INSURANCE REQUIREMENTS**

CONTRACTOR shall procure and maintain for the duration of and in full compliance with the contract insurance against claims for injuries to persons and damage to property which may arise from or in connection with their performance hereunder by the CONTRACTOR, his agents, representatives, employees and subcontractors. The cost of such insurance shall be included in the CONTRACTOR's price.

**5.1. MINIMUM SCOPE OF INSURANCE**

- A. Commercial General Liability, including:
  - 1. Premises and Operations.
  - 2. Products and Completed Operations.
  - 3. Blanket Contractual Liability,
  - 4. Independent CONTRACTORS.
  - 5. Broad Form Property Damage.
  - 6. Personal Injury Liability.
  - 7. Incidental Medical Malpractice.
  - 8. Fire Legal Liability
- B. Auto Liability Insurance
- C. Workers' Compensation Insurance.
- D. Employer's Liability Insurance.

**5.2. MINIMUM LIMITS OF INSURANCE**

- A. Commercial General Liability:

\$1,000,000 combined single limit per occurrence for bodily injury, personal injury and property damage.
- B. Auto Liability

\$1,000,000 combined single limit per occurrence for the bodily injury and property damage arising from the operations of all owned, nonowned and hired automobiles.

C. **Workers' Compensation:**

Workers' Compensation Insurance as required by the State of Florida. If any operations are to be undertaken on or about navigable waters, coverage must be included for the U.S. Longshoremen & Harbor Workers Act and Jones Act.

D. **Employer's Liability:**

\$100,000 limit per occurrence,

\$500,000 annual aggregate for disease,

\$100,000 limit for disease of an individual employee.

### 5.3 **DEDUCTIBLES AND SELF-RETENTIONS**

A. **Deductibles/Self-Insurance Retentions Defined:**

All deductibles and self-insured retentions must be shown clearly on the Certificates of Insurance and approved by the CITY.

B. **Retention Levels:**

The CITY has the option to reduce or eliminate any deductible or self-insured retention maintained by the CONTRACTOR.

### 5.4 **POLICY PROVISIONS**

The policies shall contain the following provisions:

A. **Additional Insured, Certificate Holder and Breach of Warranty Clause:**

All insurances shall include as Additional Insured and Certificate Holder the CITY of Hallandale. There are not to be any special limitations on the protection being provided to the CITY, its officials, officers, employees or volunteers.

**B. CONTRACTOR's Insurance is Primary:**

The CONTRACTOR's insurance coverages shall be primary insurance with respect to the CITY's, its officials', officers', employees', and volunteers' insurances. Any insurance and self-insurance maintained by the CITY, its officials, officers, employees, or volunteers shall be excess of the CONTRACTOR's insurances and shall not contribute with it.

**C. Coverage Guaranteed:**

Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the CITY, its officers, officials, employees or volunteers.

**D. Occurrence Basis:**

The CONTRACTOR's insurances shall be on an occurrence basis as opposed to a claims-made basis. In other words, claims which occur during the policy period can be reported months or years later and still be paid, if they occur during the policy period. Claims-made policies cover only claims which occur and are made during the policy period. In the event occurrence based insurance is not available, use of claims-made insurance may be considered acceptable in limited circumstances, subject to written approval by the Risk Manager.

**E. 30 Days Notice:**

The following clause shall be included in all policies: This policy shall not be suspended, voided, or cancelled by either party, or a reduction or revision in coverage or limits of coverage except after thirty (30) days prior written notice by certified mail, return receipt requested, has been given the CITY.

**F. Separation of Insureds:**

The definition of insured shall read as follows: "The insurance afforded applies separately to each insured against whom claim is made or suit is brought, except with

respect to the limits of the company's liability". The company, in this context, being the CONTRACTOR's insurance company. If no such definition of the insured is quoted in the insurance, the CONTRACTOR must provide "Cross Liability Clause" or "Severability of Interests Clause" endorsements for all liability insurances.

#### **5.5. ACCEPTABILITY OF INSURANCE COMPANY**

**A. Best Rating:**

Insurance coverage must be with a company with a Best rating A.VII or better.

**B. Florida State Licensed:**

All insurance policies and bonds herein required of the CONTRACTOR shall be written by a company authorized and licensed to do insurance business in the State of Florida and be executed by agents licensed as agents by the State of Florida.

#### **5.6 VERIFICATION OF COVERAGE**

**A. Certificates and Endorsements Provided:**

The CONTRACTOR shall furnish the CITY with a certificate of insurance specifically stating the bid number and title and with original endorsements affecting coverage. The certificates and endorsements must be received and approved before any work commences.

**B. Authorized Signatures:**

The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

#### **5.7 COVERAGE CONTINUATION:**

Insurance coverage required in these specifications shall be in force throughout the contract. Should the CONTRACTOR fail to provide acceptable evidence of current insurance within seven (7) days of receipt of written notice at any time during the contract, the CITY shall have the right to consider the contract breached and justifying termination thereof.

Compliance by the CONTRACTOR and subcontractors with the foregoing requirements as to carrying insurance and furnishing copies of the insurance policies shall not relieve the CONTRACTOR and all subcontractors of their liabilities and obligations under this contract.

If coverage on the certificates of insurance is shown to expire prior to completion of all terms of the contract with the CITY, the CONTRACTOR shall furnish certificates of insurance evidencing renewal of such coverage to the CITY.

#### **5.8 SUBCONTRACTORS' INSURANCE REQUIREMENTS:**

CONTRACTOR shall include all subcontractors as it's insured under its policies or shall furnish separate certificates and all endorsements for each subcontractor's coverage. All overages for subcontractors shall be subject to all the requirements stated herein.

### **ARTICLE 6** **COMPENSATION**

6.1 CITY agrees to pay CONTRACTOR, in the manner specified in Section 6.2, the total amount of \_\_\_\_\_ Dollars (\$ \_\_\_\_\_) for work actually performed and completed pursuant to this Agreement, which amount shall be accepted by CONTRACTOR as full compensation for all such work. It is acknowledged and agreed by CONTRACTOR that this amount is the maximum payable and constitutes a limitation upon CITY's obligation to compensate

CONTRACTOR for its services related to this Agreement. This maximum amount, however, does not constitute a limitation, of any sort, upon CONTRACTOR's obligation to perform all items of work required by or which can be reasonably inferred from the Scope of Services. No amount shall be paid to CONTRACTOR to reimburse its expenses. The contract will not exceed the expenditure of \$50,000 during any fiscal year. NOTE – CITY MANAGER'S PURCHASING AUTHORITY IS \$50,000 THEREFORE IF THE CONTRACT EXCEEDS THIS AMOUNT COMMISSION APPROVAL IS NEEDED. IF NOT SURE PLEASE CONTACT GENERAL SERVICES.

## 6.2 METHOD OF BILLING AND PAYMENT

6.2.1 Payment shall be due within thirty (30) days of date stipulated on the invoice, provided, invoice is accepted for payment. Payment shall be made only for approved invoices. The CITY retains the right to delay or withhold payment for services which have not been accepted by the CITY. <DEPARTMENTS ARE TO SPECIFY METHOD OF BILLING AND PAYMENT IF DIFFERENT FROM ABOVE, DISCUSS WITH FINANCE IF NECESSARY>

6.3 Notwithstanding any provision of this Agreement to the contrary, CITY may withhold, in whole or in part, payment to the extent necessary to protect itself from loss on account of inadequate or defective work which has not been remedied or resolved in a manner satisfactory to the City's Contract Administrator or failure to comply with this Agreement. The amount withheld shall not be subject to payment of interest by CITY.

6.4 Payment shall be made to CONTRACTOR at:

Security Alliance  
8323 NW 12<sup>th</sup> Street  
Suite 218  
Miami, FL 33126

## ARTICLE 7

### TERMINATION

7.1 This Agreement may be terminated for cause by the aggrieved party if the party in breach has not corrected the breach within ten (10) days after written notice from the aggrieved party identifying the breach. All Articles in this contract are material and a breach of any Article shall be grounds for termination for cause. This Agreement may also be terminated for convenience by the CITY. Termination for convenience by the CITY shall be effective on the termination date stated in written

notice provided by the CITY, which termination date shall be not less than thirty (30) days after the date of such written notice. This Agreement may also be terminated by the City Manager upon such notice as the City Manager deems appropriate under the circumstances in the event the City Manager determines that termination is necessary to protect the public health or safety. The parties agree that if the CITY erroneously, improperly or unjustifiably terminates for cause, such termination shall be deemed a termination for convenience, which shall be effective thirty (30) days after such notice of termination for cause is provided.

7.2 Notice of termination shall be provided in accordance with the "NOTICES" section of this Agreement except that notice of termination by the City Manager, which the City Manager deems necessary to protect the public health, safety, or welfare may be verbal notice that shall be promptly confirmed in writing in accordance with the "NOTICES" section of this Agreement.

7.3 In the event this Agreement is terminated for convenience, CONTRACTOR shall be paid for any services properly performed under the Agreement through the termination date specified in the written notice of termination. CONTRACTOR acknowledges and agrees that it has received good, valuable and sufficient consideration from CITY, the receipt and adequacy of which are, hereby acknowledged by CONTRACTOR, for CITY's right to terminate this Agreement for convenience, and that CONTRACTOR shall not be entitled to any consequential damage or loss of profits.

## **ARTICLE 8** **MISCELLANEOUS**

### **8.1 RIGHTS IN DOCUMENTS AND WORK**

Any and all reports, photographs, surveys, and other data and documents provided or created in connection with this Agreement are and shall remain the property of CITY; and, if a copyright is claimed, CONTRACTOR grants to CITY a non-exclusive license to use the copyrighted item(s) indefinitely, to prepare derivative works, and to make and distribute copies to the public. In the event of termination of this Agreement, any reports, photographs, surveys, and other data and documents prepared by CONTRACTOR, whether finished or unfinished, shall become the property of CITY and shall be delivered by CONTRACTOR to the City's Contract Administrator within seven (7) days of

termination of this Agreement by either party. Any compensation due to CONTRACTOR shall be withheld until all documents are received as provided herein.

## 8.2 AUDIT RIGHT AND RETENTION OF RECORDS

CITY shall have the right to audit the books, records, and accounts of CONTRACTOR and its subcontractors that are related to this Project. CONTRACTOR and its subcontractors shall keep such books, records, and accounts as may be necessary in order to record complete and correct entries related to the Project. All books, records, and accounts of CONTRACTOR and its subcontractors shall be kept in written form, or in a form capable of conversion into written form within a reasonable time, and upon request to do so, CONTRACTOR or its subcontractor, as applicable, shall make same available at no cost to CITY in written form.

CONTRACTOR and its subcontractors shall preserve and make available, at reasonable times for examination and audit by CITY, all financial records, supporting documents, statistical records, and any other documents pertinent to this Agreement for the required retention period of the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended from time to time, if applicable, or, if the Florida Public Records Act is not applicable, for a minimum period of three (3) years after termination of this Agreement. If any audit has been initiated and audit findings have not been resolved at the end of the retention period or three (3) years, whichever is longer, the books, records, and accounts shall be retained until resolution of the audit findings. If the Florida Public Records Act is determined by CITY to be applicable to CONTRACTOR's and its subcontractors' records, CONTRACTOR and its subcontractors shall comply with all requirements thereof; however, no confidentiality or non-disclosure requirement of either federal or state law shall be violated by CONTRACTOR or its subcontractors. Any incomplete or incorrect entry in such books, records, and accounts shall be a basis for CITY's disallowance and recovery of any payment upon such entry.

CONTRACTOR shall, by written contract, require its subcontractors to agree to the requirements and obligations of this Section.

### 8.3 PUBLIC ENTITY CRIME ACT

CONTRACTOR represents that the execution of this Agreement will not violate the Public Entity Crime Act, Section 287.133, Florida Statutes, as may be amended from time to time, which essentially provides that a person or affiliate who is a CONTRACTOR, consultant, or other provider and who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to CITY, may not submit a bid on a contract with CITY for the construction or repair of a public building or public work, may not submit bids on leases of real property to CITY, may not be awarded or perform work as a CONTRACTOR, supplier, subcontractor, or consultant under a contract with CITY, and may not transact any business with CITY in excess of the threshold amount provided in Section 287.017, Florida Statutes, as may be amended from time to time, for category two purchases for a period of 36 months from the date of being placed on the convicted vendor list. Violation of this section shall result in termination of this Agreement and recovery of all monies paid by CITY pursuant to this Agreement, and may result in debarment from CITY's competitive procurement activities.

In addition to the foregoing, CONTRACTOR further represents that there has been no determination, based on an audit, that it committed an act defined by Section 287.133, Florida Statutes, as a "public entity crime" and that it has not been formally charged with committing an act defined as a "public entity crime" regardless of the amount of money involved or whether CONTRACTOR has been placed on the convicted vendor list.

### 8.4 INDEPENDENT CONTRACTOR

CONTRACTOR is an independent CONTRACTOR under this Agreement. Services provided by CONTRACTOR pursuant to this Agreement shall be subject to the supervision of CONTRACTOR. In providing such services, neither CONTRACTOR nor its agents shall act as officers, employees, or agents of CITY. No partnership, joint venture, or other joint relationship is created hereby. CITY does not extend to CONTRACTOR or CONTRACTOR's agents any authority of any kind to bind CITY in any respect whatsoever.

**8.5 THIRD PARTY BENEFICIARIES**

Neither CONTRACTOR nor CITY intends to directly or substantially benefit a third party by this Agreement. Therefore, the parties agree that there are no third party beneficiaries to this Agreement and that no third party shall be entitled to assert a right or claim against either of them based upon this Agreement.

**8.6 NOTICES**

Whenever either party desires to give notice to the other, such notice must be in writing, sent by certified United States Mail, postage prepaid, return receipt requested, or sent by commercial express carrier with acknowledgement of delivery, or by hand delivery with a request for a written receipt of acknowledgment of delivery, addressed to the party for whom it is intended at the place last specified. The place for giving notice shall remain the same as set forth herein until changed in writing in the manner provided in this section.

For the present, the parties designate the following:

FOR CITY:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

FOR CONTRACTOR:

Security Alliance  
8323 NW 12<sup>th</sup> Street  
Suite 218  
Miami, FL 33126

## 8.7 **ASSIGNMENT AND PERFORMANCE**

Neither this Agreement nor any right or interest herein shall be assigned, transferred, or encumbered without the written consent of the other party. CITY may terminate this Agreement, effective immediately, if there is any assignment, or attempted assignment, transfer, or encumbrance, by CONTRACTOR of this Agreement or any right or interest herein without CITY's written consent.

CONTRACTOR represents that each person who will render services pursuant to this Agreement is duly qualified to perform such services by all appropriate governmental authorities, where required, and that each such person is reasonably experienced and skilled in the area(s) for which he or she will render his or her services.

CONTRACTOR shall perform its duties, obligations, and services under this Agreement in a skillful and respectable manner. The quality of CONTRACTOR's performance and all interim and final product(s) provided to or on behalf of CITY shall be comparable to the best local and national standards.

## 8.8 **CONFLICTS**

Neither CONTRACTOR nor its employees shall have or hold any continuing or frequently recurring employment or contractual relationship that is substantially antagonistic or incompatible with CONTRACTOR's loyal and conscientious exercise of judgment and care related to its performance under this Agreement.

In the event CONTRACTOR is permitted pursuant to this Agreement to utilize subcontractors to perform any services required by this Agreement, CONTRACTOR agrees to require such subcontractors, by written contract, to comply with the provisions of this section to the same extent as CONTRACTOR.

### 8.9 **MATERIALITY AND WAIVER OF BREACH**

CITY and CONTRACTOR agree that each requirement, duty, and obligation set forth herein was bargained for at arms-length and is agreed to by the parties in exchange for quid pro quo, that each is substantial and important to the formation of this Agreement and that each is, therefore, a material term hereof.

CITY's failure to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement. A waiver of any breach of a provision of this Agreement shall not be deemed a waiver of any subsequent breach and shall not be construed to be a modification of the terms of this Agreement.

### 8.10 **COMPLIANCE WITH LAWS**

CONTRACTOR shall comply with all applicable federal, state, and local laws, codes, ordinances, rules, and regulations in performing its duties, responsibilities, and obligations pursuant to this Agreement.

### 8.11 **SEVERANCE**

In the event a portion of this Agreement is found by a court of competent jurisdiction to be invalid, the remaining provisions shall continue to be effective unless CITY or CONTRACTOR elects to terminate this Agreement. An election to terminate this Agreement based upon this provision shall be made within seven (7) days after the finding by the court becomes final.

### 8.12 **JOINT PREPARATION**

Each party and its counsel have participated fully in the review and revision of this Agreement and acknowledge that the preparation of this Agreement has been their joint effort. The language agreed to expresses their mutual intent and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the parties than the other. The language in this Agreement shall be interpreted as to its fair meaning and not strictly for or against any party.

**8.13 PRIORITY OF PROVISIONS**

If there is a conflict or inconsistency between any term, statement, requirement, or provision of any exhibit attached hereto, any document or events referred to herein, or any document incorporated into this Agreement by reference and a term, statement, requirement, or provision of Articles 1 through 8 of this Agreement, the term, statement, requirement, or provision contained in Articles 1 through 8 shall prevail and be given effect.

**8.14 JURISDICTION, VENUE, WAIVER OF JURY TRIAL**

This Agreement shall be interpreted and construed in accordance with and governed by the laws of the state of Florida. All parties agree and accept that jurisdiction of any controversies or legal problems arising out of this Agreement, and any action involving the enforcement or interpretation of any rights hereunder, shall be exclusively in the state courts of the Seventeenth Judicial Circuit in Broward County, Florida, and venue for litigation arising out of this Agreement shall be exclusively in such state courts, forsaking any other jurisdiction which either party may claim by virtue of its residency or other jurisdictional device. BY ENTERING INTO THIS AGREEMENT, CONTRACTOR AND CITY HEREBY EXPRESSLY WAIVE ANY RIGHTS EITHER PARTY MAY HAVE TO A TRIAL BY JURY OF ANY CIVIL LITIGATION RELATED TO THIS AGREEMENT.

Nothing in this Agreement is intended to serve as a waiver of sovereign immunity, or of any other immunity, defense, or privilege enjoyed by the City pursuant to Section 768.28 Florida Statutes.

**8.15 AMENDMENTS**

No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by the CITY and CONTRACTOR or others delegated authority to or otherwise authorized to execute same on their behalf.

**8.16 PRIOR AGREEMENTS**

This document represents the final and complete understanding of the parties and incorporates or supersedes all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained herein. The parties agree that there is no commitment, agreement, or understanding concerning the subject matter of this Agreement that is not contained in this written document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior representation or agreement, whether oral or written.

**8.17 PAYABLE INTEREST**

8.17.1. Payment of Interest. CITY shall not be liable for interest for any reason, whether as prejudgment interest or for any other purpose, and in furtherance thereof CONTRACTOR waives, rejects, disclaims and surrenders any and all entitlement it has or may have to receive interest in connection with a dispute or claim based on or related to this Agreement.

8.17.2. Rate of Interest. In any instance where the prohibition or limitations of Section 8.17.1 are determined to be invalid or unenforceable, the annual rate of interest payable by CITY under this Agreement, whether as prejudgment interest or for any other purpose, shall be .025 percent simple interest (uncompounded).

**8.18 INCORPORATION BY REFERENCE**

The truth and accuracy of each "Whereas" clause set forth above is acknowledged by the parties. The attached Exhibits \_\_\_\_\_ are hereby incorporated into and made a part of this Agreement. <IF THERE ARE EXHIBITS PLEASE PROVIDE THEM WITH THE CONTRACT AND LIST/NAME THEM HERE. IF THERE ARE NO EXHIBITS WRITE N/A>

**8.19 REPRESENTATION OF AUTHORITY**

Each individual executing this Agreement on behalf of a party hereto hereby represents and warrants that he or she is, on the date he or she signs this Agreement, duly authorized by all necessary and appropriate action to execute this Agreement on behalf of such party and does so with full legal authority.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the respective dates under each signature: CITY OF HALLANDALE BEACH through its authorization to execute same by Commission action on \_\_\_\_\_, day of \_\_\_\_\_, 20\_\_\_\_, signing by and through its City Manager, duly authorized to execute same, and Security Alliance, signing by and through its Vice President, (name of contractor) (title of authorized officer) duly authorized to execute same.

CITY

ATTEST:

CITY OF HALLANDALE BEACH

\_\_\_\_\_  
CITY CLERK

By \_\_\_\_\_  
Mark Antonio, CITY Manager

Approved as to legal sufficiency and form by  
CITY ATTORNEY

\_\_\_\_\_  
David Jove, CITY ATTORNEY

Approved for insurance documentation:  
Risk Management Division

\_\_\_\_\_  
Jim Buschman, Risk Manager

CONTRACTOR MUST EXECUTE THIS CONTRACT AS INDICATED BELOW. USE CORPORATION OR NONCORPORATION FORMAT, AS APPLICABLE.

If the Company President does not sign the Contract, there must be a Secretary's Certificate Form provided to the CITY of Hallandale Beach, Florida indicating designee signing, has the authority to sign.

(If incorporated sign below).

**CONTRACTOR**

ATTEST:

Security Alliance  
(Name of Corporation)

\_\_\_\_\_  
(Secretary)

By William A. Myers (Vice President)  
(Signature and Title)

(Corporate Seal)

\_\_\_\_\_  
(Type Name and Title Signed Above)

\_\_\_ Day of \_\_\_, 20\_\_.

(If not incorporated sign below).

**CONTRACTOR**

WITNESSES:

\_\_\_\_\_  
(PRINT NAME)

\_\_\_\_\_  
(PRESIDENT OR VICE-PRESIDENT)

\_\_\_\_\_  
(PRINT NAME)

NOTARY SEAL

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September 8, 2011

City of Hallandale Beach  
City Clerk's Office  
Room 242  
400 S. Federal Highway  
Hallandale Beach, FL 33009

Subject: RFP #: FY2011-2012-001

**TRANSMITTAL LETTER**

Thank you for the opportunity to present this proposal for unarmed security guard services for the City of Hallandale Beach safe neighborhood communities.

Security Alliance is a Miami-based provider of full-spectrum security services, specializing in security guard services. Security Alliance headquarters office is located in Doral, Florida. For the City of Hallandale Beach safe neighborhood district's security project, Security Alliance will manage the services from our Doral headquarters office.

Security Alliance understands completely the nature of the work to be performed, and is prepared to deliver the services timely and in accordance with the requirements. The management team of Security Alliance has extensive experience in the operation of services exactly similar to those being proposed for herein. Both the vice-president (William Murphy) and the Director of Operations (Angel Rosado), while at a previous employer, were the top two operational personnel for another company who provided both static and roving security guard services for more than twenty (20) Security Guard Special Taxing District in Miami Dade County.

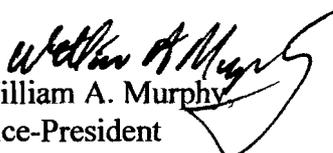
Following is our proposal, summarizing our approach to the provision of quality security services for the City of Hallandale Beach, laid out as prescribed in the Request for Proposals. We understand that the City of Hallandale Beach is looking for a service provider that will provide competent, trained security officers who are committed to service in a residential service environment, and a management team that will provide operational support for the security officers.



Security Alliance is a growing company whose principles and operators bring a combined 70+ years of security management experience. We are confident that based on our understanding of your expectations, we will be able to provide a high level of service to the City of Hallandale Beach Three Islands and Golden Isles Safe Neighborhood districts.

We look forward to the opportunity to prove our commitment to service.

Respectfully,

  
William A. Murphy  
Vice-President

## GENERAL REQUIREMENTS

Security Alliance is a Miami-based provider of full-spectrum security and investigation services, specializing in security guard services. We currently operate services out two (2) branch offices in South Florida, including our Doral headquarters office, and operations offices in Los Angeles, CA; Belmopan, Belize; Georgetown, Guyana; and Paramaribo, Suriname. Security Alliance is a growing company whose principles and operators bring a combined 70+ years of security management experience.

Security Alliance is the current provider of services to government agencies at the federal, state, and local levels, and as such, has established a reputation as a quality service provider and a responsive management team. We strongly believe that our credentials, our history of exemplary performance for all of our customers, and our commitment to quality make Security Alliance a positive choice for any client.

Relevant Past Performance: Company currently operates approximately 29,000 hours per week of guard services, including government contracts for United States Department of State (US Embassy in Belize - \$1,100,000/Year) (US Embassy in Guyana -\$1,700,000 per year) (US Embassy in Suriname - \$1,200,000 per year ), Miami-Dade County (\$5,000,000/Year), the City of Miami Beach (\$2,300,000/Year), the State of Florida Department of Health (\$800,000/Year) and the **US Department of the Army (US Southern Command)**, and commercial contract security services for commercial clientele.

Work Accomplished: In August of 2009, Security Alliance completed its ninety (90) day transition plan and assumed the duties as the provider of Local Guard Services in support of the US Diplomatic Mission in Belmopan, Belize. As such, Security Alliance provides all contract guard functions for the protection of the American Embassy and related facilities in Belize. To date, we have received extremely positive performance reviews. In August 2010, Security Alliance assumed the duties as the provider of Local Guard Services for the US mission in Georgetown, Guyana. Security Alliance also provides close protection for a diplomat in Los Angeles under a contract with the US Department of State.

**In 2010, Security Alliance was named the US Department of State's Small Business Prime Contractor of the Year, based on our performance at the US Embassy contracts.**

Security Alliance completed its fifth (5<sup>th</sup>) year of services to Miami- Dade County. The services called for three different levels of armed and unarmed security guard services at over 40 different service locations. The contract requires approximately 125 trained security personnel and generates revenues of over \$5,000,000 per year.

Security Alliance is also the current security provider for the City of Miami Beach, and the **US Department of the Army (SouthCom)**, as well as numerous private facilities, including Johnson and Wales University, the Graham Companies of Miami Lakes, and the Homestead Miami Speedway; and is a former service provider to the State of Florida Department of Health, and the US Army Corps of Engineers

Security Alliance performed security guard services for furniture giant Rooms to Go for the five year period from (2002 – 2007). The services were provided at over twenty-five locations throughout the Southeastern United States, with services valued at over \$5,000,000 per year.

**Company Capability:** Management experience (while at previous employer) in successful operation of over \$100,000,000 (total value) of government contracts for federal, state, and local government agencies. While at a previous employer, both William Murphy (Vice-President) and Angel Rosado (Director of Operations) were the top operational personnel for various government contracts including over \$25,000,000 of service to the United States General Services Administration.



**FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES**

**CHARLES H. BRONSON  
COMMISSIONER  
DIVISION OF LICENSING**

ISSUE DATE: 04/07/10

LICENSE NO. B 2100072

THE AGENCY OR SCHOOL NAMED BELOW IS  
LICENSED AND REGULATED UNDER THE  
PROVISIONS OF CHAPTER 493, FLORIDA STATUTES,  
FOR THE PERIOD EXPIRING

JULY 18, 2013

SECURITY AGENCY

SECURITY ALLIANCE LLC.  
8323 N.W. 12 STREET  
SUITE 218  
DORAL, FL 33126

RAMIREZ, DAVID F.  
PRESIDENT  
ST. PHILIP, CARL S. JR.  
OTHER



A handwritten signature in black ink that reads 'Charles H. Bronson'. The signature is written in a cursive, flowing style.

---

**CHARLES H. BRONSON  
COMMISSIONER**

**Southern Florida Minority Supplier Development Council**



THIS CERTIFIES THAT

**Security Alliance of Florida, LLC**

Has met the requirements for certification as a bona fide Minority Business Enterprise as defined by the National Minority Supplier Development Council, Inc.<sup>®</sup> (NMSDC<sup>®</sup>) and as adopted by the Southern Florida Minority Supplier Development Council

**\*\*NAICS Code(s): 561612 ; 561611**

**\*\*Description of their product/services as defined by the North American Industry Classification System (NAICS)**

04/01/2011

*Issued Date*

04/01/2012

*Expiration Date*

FL00931

*Certificate Number*

*B Louissaint*

*Beatrice Louissaint, President, SFMSDC*

**By using your assigned (through NMSDC only) password, NMSDC Corporate Members may view the original certificate by logging in at: <http://www.nmsdc.org>.**



***An affiliate of the National Minority Supplier Development Council, Inc.<sup>®</sup> (NMSDC<sup>®</sup>)***





# CERTIFICATE OF LIABILITY INSURANCE

OP ID CF

DATE (MM/DD/YYYY)

08/03/11

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b>  BROWN & BROWN OF FLORIDA INC 14900 NW 79th Court Suite#200 Miami Lakes FL 33016-5869 Phone: 305-364-7800 Fax: 305-714-4401	<b>CONTACT NAME:</b>		
	<b>PHONE (A/C, No, Ext):</b>	<b>FAX (A/C, No):</b>	
<b>E-MAIL ADDRESS:</b>			
<b>PRODUCER CUSTOMER ID #: SECUR03</b>			
<b>INSURED</b>  Security Alliance of Florida LLC 8323 NW 12th Street #218 Doral FL 33126	<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
	<b>INSURER A:</b> Bridgefield Employers Ins Co		10701
	<b>INSURER B:</b>		
	<b>INSURER C:</b>		
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
<b>INSURER F:</b>			

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
	<b>GENERAL LIABILITY</b> <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/DP AGG \$ \$	
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Par accident) \$ \$ \$	
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DEDUCTIBLE \$ RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$ \$	
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	830-39585	07/31/11	07/31/12	<input type="checkbox"/> WC STATUTORY LIMITS <input checked="" type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
**RE: SOLICITATION #EM7797-2/07**

**CERTIFICATE HOLDER****CANCELLATION**

<b>MIAMI-DADE COUNTY</b> <b>RISK MANAGEMENT DIVISION</b> 111 NW 1ST STREET #2340 MIAMI FL 33128	<b>MIAMIDA</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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**CERTIFICATE OF INSURANCE**

This certifies that

- STATE FARM FIRE AND CASUALTY COMPANY, Bloomington, Illinois
- STATE FARM GENERAL INSURANCE COMPANY, Bloomington, Illinois
- STATE FARM FIRE AND CASUALTY COMPANY, Scarborough, Ontario
- STATE FARM FLORIDA INSURANCE COMPANY, Winter Haven, Florida
- STATE FARM LLOYDS, Dallas, Texas

insures the following policyholder for the coverages indicated below:

Name of policyholder SECURITY ALLIANCE FLORIDA, INC  
 Address of policyholder 8323 NW 12th St. Suite 218 DORAL, FL 33126  
 Location of operations \_\_\_\_\_  
 Description of operations \_\_\_\_\_

The policies listed below have been issued to the policyholder for the policy periods shown. The insurance described in these policies is subject to all the terms exclusions, and conditions of those policies. The limits of liability shown may have been reduced by any paid claims.

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
This insurance includes:	Comprehensive Business Liability			BODILY INJURY AND PROPERTY DAMAGE
	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence \$ General Aggregate \$ Products - Completed Operations Aggregate \$
	EXCESS LIABILITY <input type="checkbox"/> Umbrella <input type="checkbox"/> Other			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit) Each Occurrence \$ Aggregate \$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ Disease Each Employee \$ Disease - Policy Limit \$
POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
696 4295-E30-59	2008 Ford Focus	05/30/11	11/30/11	1 MM/1 MM LIAB 1000 COMP/COLL
696 4296-E30-59	2008 Ford Focus	05/30/11	11/30/11	1 MM/1 MM LIAB 1000 COMP/COLL
696 4297-E30-59	2008 Ford Escape	05/30/11	11/30/11	1 MM/ 1MM LIAB 1000 COMP/COLL

**THE CERTIFICATE OF INSURANCE IS NOT A CONTRACT OF INSURANCE AND NEITHER AFFIRMATIVELY NOR NEGATIVELY AMENDS, EXTENDS OR ALTERS THE COVERAGE APPROVED BY ANY POLICY DESCRIBED HEREIN.**

Name and Address of Certificate Holder

FRISA Ponce de Leon, LLC  
 2555 Ponce de Leon Boulevard, Suite 225  
 Coral Gables, FL

Additional Insureds:

FRISA Ponce de Leon, LLC and Hines Interest Limited Partnership

If any of the described policies are canceled before its expiration date, State Farm will try to mail a written notice to the certificate holder 30 days before cancellation. If however, we fail to mail such notice, no obligation or liability will be imposed on State Farm or its agents or representatives.

Signature of Authorized Representative [Signature]  
 Agent \_\_\_\_\_ Date 08/04/11  
 Title \_\_\_\_\_

Agent's Code Stamp

AFO Code F605

**CERTIFICATE OF INSURANCE**

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- STATE FARM GENERAL INSURANCE COMPANY, Bloomington, Illinois
- STATE FARM FIRE AND CASUALTY COMPANY, Scarborough, Ontario
- STATE FARM FLORIDA INSURANCE COMPANY, Winter Haven, Florida
- STATE FARM LLOYDS, Dallas, Texas

insures the following policyholder for the coverages indicated below:

Name of policyholder SECURITY ALLIANCE FLORIDA, INC  
 Address of policyholder 8323 NW 12th St. Suite 218 DORAL, FL 33126  
 Location of operations \_\_\_\_\_  
 Description of operations Number 6105 Contracts EM7797-2/07 and RFP487B

The policies listed below have been issued to the policyholder for the policy periods shown. The insurance described in these policies is subject to all the terms exclusions, and conditions of those policies. The limits of liability shown may have been reduced by any paid claims.

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
This insurance includes:	Comprehensive Business Liability			BODILY INJURY AND PROPERTY DAMAGE
	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence \$ General Aggregate \$ Products - Completed Operations Aggregate \$
	EXCESS LIABILITY			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit)
	<input type="checkbox"/> Umbrella <input type="checkbox"/> Other			Each Occurrence \$ Aggregate \$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ Disease Each Employee \$ Disease - Policy Limit \$
POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
696 4309-E30-59	2007 Ford Ranger	05/30/11	11/30/11	1 MM/1 MM LIAB 1000 COMP/COLL
696 4310-E30-59	2007 Ford Ranger	05/30/11	11/30/11	1 MM/1 MM LIAB 1000 COMP/COLL
780 0534-D29-59	2008 Pontiac G6	05/30/11	11/30/11	1 MM/ 1MM LIAB 1000 COMP/COLL

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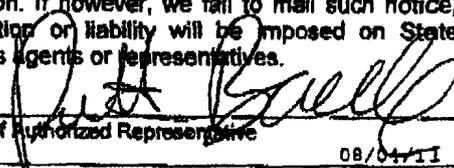
If any of the described policies are canceled before its expiration date, State Farm will try to mail a written notice to the certificate holder 30 days before cancellation. If however, we fail to mail such notice, no obligation or liability will be imposed on State Farm or its agents or representatives.

Name and Address of Certificate Holder

FRISA Ponce de Leon, LLC  
 2555 Ponce de Leon Boulevard, Suite 225  
 Coral Gables, FL

Additional Insureds:

FRISA Ponce de Leon, LLC and Hines Interest Limited Partnership

Signature of Authorized Representative   
 Agent \_\_\_\_\_ Date 08/04/11  
 Title \_\_\_\_\_

Agent's Code Stamp

AFO Code F605

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- STATE FARM GENERAL INSURANCE COMPANY, Bloomington, Illinois
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- STATE FARM FLORIDA INSURANCE COMPANY, Winter Haven, Florida
- STATE FARM LLOYDS, Dallas, Texas

insures the following policyholder for the coverages indicated below:

Name of policyholder SECURITY ALLIANCE FLORIDA

Address of policyholder 8323 NW 12th St. Suite 218 DORAL, FL 33126

Location of operations \_\_\_\_\_

Description of operations \_\_\_\_\_

The policies listed below have been issued to the policyholder for the policy periods shown. The insurance described in these policies is subject to all the terms, exclusions, and conditions of those policies. The limits of liability shown may have been reduced by any paid claims.

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
This insurance includes:	Comprehensive Business Liability			BODILY INJURY AND PROPERTY DAMAGE
	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence \$ General Aggregate \$ Products - Completed Operations Aggregate \$
	EXCESS LIABILITY <input type="checkbox"/> Umbrella <input type="checkbox"/> Other			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit) Each Occurrence \$ Aggregate \$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ Disease Each Employee \$ Disease - Policy Limit \$
POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
781 8915-E08-59	ENOL*	05/30/11	11/30/11	1 MILL LIAB

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\*Employers Non Owned and Hired Liability

Name and Address of Certificate Holder

Miami Dade County  
 General Services Administration  
 Risk Management Division  
 Property & Casualty Unit  
 111 NW 1<sup>st</sup> ST, Suite 2340  
 Miami, FL 33128

If any of the described policies are canceled before its expiration date, State Farm will try to mail a written notice to the certificate holder 30 days before cancellation. If however, we fail to mail such notice, no obligation or liability will be imposed on State Farm or its agents or representatives.

*[Signature]*  
 Signature of Authorized Representative  
 Agent \_\_\_\_\_ Date 08/04/11  
 Title \_\_\_\_\_

Agent's Code Stamp

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- STATE FARM FLORIDA INSURANCE COMPANY, Winter Haven, Florida
- STATE FARM LLOYDS, Dallas, Texas

insures the following policyholder for the coverages indicated below:

Name of policyholder SECURITY ALLIANCE FLORIDA, INC  
 Address of policyholder 9323 NW 12th St. Suite 218 DORAL, FL 33126  
 Location of operations \_\_\_\_\_  
 Description of operations Number 6105 Contracts EM7797-2/07 and RFP487B

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POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
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This insurance includes:	Comprehensive Business Liability			BODILY INJURY AND PROPERTY DAMAGE
	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence \$ General Aggregate \$ Products - Completed Operations Aggregate \$
	EXCESS LIABILITY			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit)
	<input type="checkbox"/> Umbrella <input type="checkbox"/> Other			Each Occurrence \$ Aggregate \$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ Disease Each Employee \$ Disease - Policy Limit \$

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
696 4298-E30-59	2008 Ford Escape	05/30/11	11/30/11	1 MM/1 MM LIAB 1000 COMP/COLL
696 4300-E30-59	2008 Ford Ranger	05/30/11	11/30/11	1 MM/ 1MM LIAB 1000 COMP/COLL

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\*Employers Non Owned and Hired Liability

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Name and Address of Certificate Holder

FRISA Ponce de Leon, LLC  
 2555 Ponce de Leon Boulevard, Suite 225  
 Coral Gables, FL

Additional Insureds:

FRISA Ponce de Leon, LLC and Hines Interest Limited Partnership

Signature of Authorized Representative \_\_\_\_\_  
 Agent \_\_\_\_\_ 08/04/11  
 Title \_\_\_\_\_ Date \_\_\_\_\_

Agent's Code Stamp

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 Description of operations Number 6105 Contracts EM7797-2/07 and RFP487B

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	EXCESS LIABILITY <input type="checkbox"/> Umbrella <input type="checkbox"/> Other			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit) Each Occurrence \$ Aggregate \$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ Disease Each Employee \$ Disease - Policy Limit \$

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
921 3011-A19-59	2010 Ford Focus	07/19/11	01/19/12	1 MM/1 MM LIAB 1000 COMP/COLL
696 4307-E30-59	2007 Ford Escape	05/30/11	11/30/11	1 MM/1 MM LIAB 1000 COMP/COLL
921 3010-A19-59	2010 Ford Focus	07/19/11	01/19/12	1 MM/1 MM LIAB 1000 COMP/COLL

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\*Employers Non Owned and Hired Liability

Name and Address of Certificate Holder

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 2555 Ponce de Leon Boulevard, Suite 225  
 Coral Gables, FL

Additional Insureds:

PRISA Ponce de Leon, LLC and Hines Interest Limited Partnership

If any of the described policies are canceled before its expiration date, State Farm will try to mail a written notice to the certificate holder 30 days before cancellation. If however, we fail to mail such notice, no obligation or liability will be imposed on State Farm or its agents or representatives.

Signature of Authorized Representative [Signature]  
 Agent \_\_\_\_\_ 08/04/11  
 Title \_\_\_\_\_ Date

Agent's Code Stamp

AFO Code F605

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		Effective Date	Expiration Date	(at beginning of policy period)	
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	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence	\$
				General Aggregate	\$
				Products - Completed Operations Aggregate	\$
	EXCESS LIABILITY	Effective Date	Expiration Date	BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit)	
	<input type="checkbox"/> Umbrella			Each Occurrence	\$
	<input type="checkbox"/> Other			Aggregate	\$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY	
				Each Accident	\$
				Disease Each Employee	\$
				Disease - Policy Limit	\$

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY	
		Effective Date	Expiration Date	(at beginning of policy period)	
696 4302-E30-59	2007 Ford	05/30/11	11/30/11	1 MM/1 MM LIAB 1000 COMP/COLL	
696 4305-E30-59	2010 Cheverolet	05/30/11	11/30/11	1 MM/ 1MM LIAB 1000 COMP/COLL	

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PRISA Ponce de Leon, LLC and Hines Interest Limited Partnership

*[Signature]*  
 Signature of Authorized Representative  
 Agent \_\_\_\_\_ Date 08/04/11  
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Address of policyholder 8323 NW 12th St. Suite 218 DORAL, FL 33126

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		Effective Date	Expiration Date	
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	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence \$ General Aggregate \$ Products - Completed Operations Aggregate \$
	EXCESS LIABILITY <input type="checkbox"/> Umbrella <input type="checkbox"/> Other			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit) Each Occurrence \$ Aggregate \$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ Disease Each Employee \$ Disease - Policy Limit \$
POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
697 3350-F05-59	2008 Lincoln	06/05/11	12/05/11	1 MM/1 MM/100 LIAB 1000 COMP/COLL

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Signature of Authorized Representative

Agent

08/04/11

Title

Date

Agent's Code Stamp

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- STATE FARM FLORIDA INSURANCE COMPANY, Winter Haven, Florida
- STATE FARM LLOYDS, Dallas, Texas

insures the following policyholder for the coverages indicated below:

Name of policyholder SECURITY ALLIANCE FLORIDA, INC  
 Address of policyholder 8323 NW 12th St. Suite 218 DORAL, FL 33126  
 Location of operations \_\_\_\_\_  
 Description of operations \_\_\_\_\_

The policies listed below have been issued to the policyholder for the policy periods shown. The insurance described in these policies is subject to all the terms, exclusions, and conditions of those policies. The limits of liability shown may have been reduced by any paid claims.

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY	
		Effective Date	Expiration Date	(at beginning of policy period)	
This insurance includes:	Comprehensive Business Liability			BODILY INJURY AND PROPERTY DAMAGE	
	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence	\$
				General Aggregate	\$
				Products - Completed Operations Aggregate	\$
	EXCESS LIABILITY			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit)	
	<input type="checkbox"/> Umbrella <input type="checkbox"/> Other			Each Occurrence	\$
				Aggregate	\$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY	
				Each Accident	\$
				Disease Each Employee	\$
				Disease - Policy Limit	\$

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY	
		Effective Date	Expiration Date	(at beginning of policy period)	
780 8809-E06-59	2006 Chevrolet	05/06/11	11/06/11	1 MM/1 MM LIAB 1000 COMP/COLL	
787 1549-F30-59	2009 Ford Ranger	06/30/11	12/30/11	1 MM/1 MM LIAB 1000 COMP/COLL	
790 8081-A02-59	2009 Jeep	07/02/11	01/02/12	1 MM/ 1MM LIAB 1000 COMP/COLL	

**THE CERTIFICATE OF INSURANCE IS NOT A CONTRACT OF INSURANCE AND NEITHER AFFIRMATIVELY NOR NEGATIVELY AMENDS, EXTENDS OR ALTERS THE COVERAGE APPROVED BY ANY POLICY DESCRIBED HEREIN.**

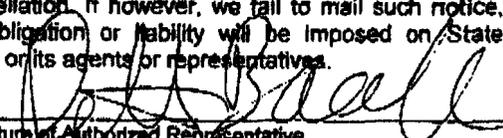
Name and Address of Certificate Holder

PRISA Ponce de Leon, LLC  
 2555 Ponce de Leon Boulevard, Suite 225  
 Coral Gables, FL

Additional Insureds:

PRISA Ponce de Leon, LLC and Mines Interest Limited Partnership

If any of the described policies are canceled before its expiration date, State Farm will try to mail a written notice to the certificate holder 30 days before cancellation. If however, we fail to mail such notice, no obligation or liability will be imposed on State Farm or its agents or representatives.

  
 Signature of Authorized Representative  
 Agent \_\_\_\_\_ 08/01/11  
 Title \_\_\_\_\_ Date  
 Agent's Code Stamp  
 AFO Code F605

**CERTIFICATE OF INSURANCE**

This certifies that

- STATE FARM FIRE AND CASUALTY COMPANY, Bloomington, Illinois
- STATE FARM GENERAL INSURANCE COMPANY, Bloomington, Illinois
- STATE FARM FIRE AND CASUALTY COMPANY, Scarborough, Ontario
- STATE FARM FLORIDA INSURANCE COMPANY, Winter Haven, Florida
- STATE FARM LLOYDS, Dallas, Texas

insures the following policyholder for the coverages indicated below:

Name of policyholder SECURITY ALLIANCE FLORIDA, INC  
 Address of policyholder 8323 NW 12th St. Suite 218 DORAL, FL 33126  
 Location of operations \_\_\_\_\_  
 Description of operations \_\_\_\_\_

The policies listed below have been issued to the policyholder for the policy periods shown. The insurance described in these policies is subject to all the terms, exclusions, and conditions of those policies. The limits of liability shown may have been reduced by any paid claims.

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
This insurance includes:	Comprehensive Business Liability			BODILY INJURY AND PROPERTY DAMAGE
	<input type="checkbox"/> Products - Completed Operations <input type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input type="checkbox"/> Personal Injury <input type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>			Each Occurrence \$ General Aggregate \$ Products - Completed Operations Aggregate \$
	EXCESS LIABILITY			BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit)
	<input type="checkbox"/> Umbrella <input type="checkbox"/> Other			Each Occurrence \$ Aggregate \$
	Workers' Compensation and Employers Liability			Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ Disease Each Employee \$ Disease - Policy Limit \$

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
696 4311-E30-59	2004 Ford	05/30/11	11/30/11	1 MM/1 MM/100 LIAB 1000 COMP/COLL
696 4304-E30-59	2005 Ford	05/30/11	11/30/11	1 MM/1 MM/100 LIAB 1000 COMP/COLL

**THE CERTIFICATE OF INSURANCE IS NOT A CONTRACT OF INSURANCE AND NEITHER AFFIRMATIVELY NOR NEGATIVELY AMENDS, EXTENDS OR ALTERS THE COVERAGE APPROVED BY ANY POLICY DESCRIBED HEREIN.**

Name and Address of Certificate Holder

PRISA Ponce de Leon, LLC  
 2555 Ponce de Leon Boulevard, Suite 225  
 Coral Gables, FL

Additional Insureds:

PRISA Ponce de Leon, LLC and Mines Interest Limited Partnership

If any of the described policies are canceled before its expiration date, State Farm will try to mail a written notice to the certificate holder 30 days before cancellation. If however, we fail to mail such notice, no obligation or liability will be imposed on State Farm or its agents or representatives.

Signature of Authorized Representative [Signature]  
 Agent 08/04/11  
 Title \_\_\_\_\_ Date \_\_\_\_\_

Agent's Code Stamp  
 AFO Code F605

## **FIRM QUALIFICATIONS AND EXPERIENCE**

The management of Security Alliance brings significant experience in providing security to large operations and government entities. In 2001, Security Alliance President - David Ramirez, and his staff handled the transition into more than twenty (20) service locations, in five (5) states, for Rooms To Go. By the end of our five (5) years of service to Rooms To Go, Security Alliance was provided services to well over 50 separate locations in Texas, Louisiana, Alabama, Georgia, South Carolina, North Carolina, and all regions of Florida. For the services at Rooms to Go, Security Alliance employed approximately 150 security personnel to provide over 5,000 per week of security guard services, generating annual revenues in excess of \$5,000,000.

In 2004, Security Alliance hired William Murphy and Angel Rosado, both coming from one of the largest security guard providers in the southeast. Both, the Vice-President of Security Alliance - William Murphy, and the Director of Operations - Angel Rosado, have been intimately involved in security operations at many government facilities over the past fifteen (15) years.

While at a previous employer, both William Murphy and Angel Rosado were the top operational personnel for security guard service operations at federal, state, and local government facilities. As the project manager for both a federal and a county contract, Mr. Murphy was the primary point of contact for the government, on contract security operations that each required over seventy-five (75) personnel posted at multiple (in excess of 25) service locations.

As the Senior Vice-President of that previous employer, Security Alliance Vice-President - William Murphy was ultimately responsible for all security operations at over 125 service locations, including remote locations, requiring over 1,000 employees. Mr. Murphy was the project manager for both the Miami (over 75 high-level armed personnel) and the Fort Lauderdale (approximately 20 high-level armed personnel) General Services Administration contracts for the United States Federal Government. He was also the contract manager for a Miami-Dade County GSA contract requiring over 150 armed and unarmed security personnel at over fifty (50) separate service locations.

Mr. Murphy was the first contact for the Federal government on three separate occasions when the government required emergency services due to the financial or performance failure of incumbent security contractors. On each occasion, Mr. Murphy spearheaded the assumption of duties on contracts requiring more than fifty (50) security officers with less than twenty-four (24) hours notice.

While working for the same previous employer, Security Alliance Director of Operations - Angel Rosado, began his career as an armed security officer on the Miami Federal GSA security contract. Mr. Rosado was later promoted through the ranks and became the lead supervisor at a major service location under that contract. Mr. Rosado continued to progress in his career, ultimately achieving the position of Director of Operations. As Director of Operations, Mr. Rosado oversaw a staff of seven (7) management level personnel, and 1,000 security officers, providing over 35,000 hours per week (over 1.8 million hours annually) of security guard service.

Security Alliance is the current provider of services for many local, state, and federal government

agencies, including work overseas. In May of 2009, Security Alliance was awarded the contract to be the security guard service provider to the United States Embassy in Belmopan, Belize. Since that time, Security Alliance has been named, by the United States Department of State, as the Small Business Prime Contractor of the Year in 2009; and been awarded three (3) other Department of State contract (two more US Embassy contracts and one Diplomatic Protection contract).

Security Alliance is also the current or past provider of services the US Department of the Army (at the US Southern Command in Doral), the State of Florida Department of Health, the US Army Corps of Engineers, Miami-Dade County GSA, and the City of Miami Beach. **As part of the services to the City of Miami Beach contract, Security Alliance provides exactly similar security services at the Normandy Isles community in the City of Miami Beach.**

Security Alliance currently operates more than 25,000 hours per week of security services and generates annual revenues of more than \$17,000,000 per year.

## **TEAM EXPERIENCE/QUALIFICATIONS**

### **Key Personnel**

For the project with the City of Hallandale Beach, Security Alliance will have direct involvement from senior management, including the president, vice-president, director of operations, the project manager (see next section), the director of training, and Security Alliance's field supervisory team.

Both the president and vice-president will visit the service location no less than once per month to ensure performance in compliance with contract requirements and customer expectations.

The Director of Operations will visit the location no less than twice per month to observe security performance, and will make contact with the City of Hallandale Beach security representative monthly to discuss performance and compliance issues. The Director of Operations will also do any high level troubleshooting associated with the City of Hallandale Beach contract.

Security Alliance's Director of Training, Jahn Andarcio, a former US Marine, will coordinate and deliver a specially developed training program, geared toward security services in residential communities with public roads. The training will cover both the stationary guardhouse functions and the functions and techniques to be employed by the roving mobile patrol officers assigned to the City communities.

Security Alliance currently has no less than six (6) field supervisors on the road, twenty-four hours per day, seven (7) days per week. These field supervisors travel to each Security Alliance service location conducting random inspections of the security officers to ensure officer safety and performance in compliance with location requirements.

The resumes for each of the team members above is attached immediately following this section.

## **Similar Activities**

Security Alliance currently performs exactly similar services to the stationary guardhouse function at Golden Isles under its contract with the City of Miami Beach. Security Alliance provides one (1) unarmed security officer, twenty-four (24) hours per day, seven (7) days per week to man the guardhouse at the Normandy Isles community in Miami Beach. Like Golden Isles in Hallandale Beach, the roads in Normandy Isles are public, and security records the entry of each visitor vehicle.

The management team of Security Alliance has extensive experience in providing exactly similar services to those being procured in this solicitation. Both William Murphy (vice-president) and Angel Rosado (Director of Operations), while working for a previous employer, were the top operational personnel for the provision of similar services to more than twenty (20) Security Guard Special Taxing Districts in Miami-Dade County. The service locations there included communities with stationary guardhouse functions, roving mobile patrol functions, and two communities with both stationary and mobile patrol functions. Security Alliance encourages the City of Hallandale Beach evaluation committee to contact Mr. Donald Thompson of Miami Dade County to ask about the experience and performance of William Murphy and Angel Rosado, while they were employed by 50 State Security.

For a detailed description of other work for government agencies performed by Security Alliance, please refer to Section 9. of this proposal.

## **Legal Claims**

Security Alliance has been involved in several legal claims against it over the past few years.

One of the claims alleges negligence in a case where an armed Security Alliance security officer was shot and killed in the line of duty. Security Alliance's first Motion to Dismiss in this matter was granted, but the plaintiff has filed an amended complaint.

Security Alliance has also had several complaints for Discrimination and/or Retaliation, and two cases for alleged violations of FLSA wage and hour laws. Security Alliance has taken a strong position in each of these matters that the allegations were baseless. Some of the matters were settled on advice of counsel, as the amounts involved were minimal. Other matters are being defended in the court system. Security Alliance is confident that it will prevail on all matters; as we are very committed to fair treatment of all employees in all circumstances.

There have also been some minor claims, including two small claims cases for injuries suffered by individuals (and in one case... a pet) in areas secured by Security Alliance. All of these matters have been disposed of amicably.

A list of all cases involving Security Alliance as Defendant can be provided upon request.

**PROFESSIONAL EXPERIENCE****SECURITY ALLIANCE, LLC**

President

Miami, Florida

2001-Present

Principal of this security and investigative firm, and oversees all administrative and operational functions. Responsible for all strategic planning, investigative assignments and personally oversees all consulting services. Member and president of ASIS International's Miami Chapter for the period 2004. Currently chairs the Military Appreciation Committee for the Military Liaison Council for ASIS International.

**BUSINESS RISKS INTERNATIONAL, INC**

Director/Investigator

Miami, Florida

1996-2002

Principal of this investigative firm, which handles economic crimes cases including mortgage, insurance, identity and credit card fraud. Provides vulnerability assessments to assist risk managers in making key security decisions. Provides litigation support services to the legal community to determine financial viability, net worth, and sophistication. Prepares security risk assessment programs and security management plans to enhance physical security, crisis management, business continuity planning, and information security. The Business Risks investigations business was folded into the operations of Security Alliance in 2002.

**PINKERTON INVESTIGATION SERVICES**

Manager of Operations

Miami, Florida

1994-1996

Responsible for 12 investigators and handled all fraud cases with special emphasis in the analysis and investigation of embezzlement, credit card fraud, employee theft, and securities trading. Coordinated and conducted complex investigations involving interviewing and interrogation of suspects, litigation support, database searches, executive protection, surveillance, and security surveys. Established Pinkerton's first investigative office in Bogota, Colombia. The first for any US based investigative company to be given authority to establish operations in this country. Handled fraud investigations for a major retailer that ultimately reduced their losses to such an extent that they retained a full-time investigator from the firm to handle all investigations as warranted.

Manager of Operations/Senior Investigator

New York, New York

1992-1994

Managed all operations for the Financial/Legal Department of Pinkerton's New York office. Led a staff of 3 supervisors and 22 investigators that handled primarily white-collar crimes and other fraud-related cases. Specialized in proving financial sophistication and net worth of investors to NASD's Arbitration Board. Handled litigation support services for attorneys and their firms throughout New York City.

**THE WACKENHUT CORPORATION**

District Supervisor

New York, New York

1992-1992

Managed Wackenhut's investigative NY/NJ office, covering the Northeastern region of the United States. Provided due diligence and litigation support services to New York-based clients. Responsible for a major victory of a law firm defending investors in a civil action in which it had to be proven that the defendant had failed to perform due diligence for an IPO and had withheld information significant in the decision to purchase those stocks. As District Supervisor, turned a failing office with consistent monthly losses into a viable profit center.

Senior Investigator

Miami, Florida

1990-1992

Attached to the Special Investigation's Division to conduct asset tracing and due diligence investigations. Handled litigation support cases, undercover operations, pre-employment and fraud investigations until being promoted and transferred to the New York office. Worked and trained in electronic eavesdropping countermeasures. Conducted numerous fraud cases for clients requiring to ascertain economic losses incurred due to poor internal controls.

**UNITED STATES MARINE CORPS**

Intelligence Analyst

Camp Lejeune, North Carolina

1985-1990

Analyzed foreign political, economic, social, and military issues of US interest. Compiled and reviewed data from intelligence sources and submitted intelligence reports to national-level intelligence centers. Attached to a special operations team responsible for collecting and analyzing SIGINT and HUMINT materials in furtherance of clandestine efforts. Maintained a Top Secret/SCI security clearance.



**PROFESSIONAL EXPERIENCE**

**SECURITY ALLIANCE, LLC**

Vice-President  
Miami, Florida  
2004 - Present

Ultimately responsible for all company operations, management oversight and business development. Provides direction for critical processes to include employee selection and processing, training, scheduling, counseling, client relations, incident handling, emergency response. Responsible for all new business development and client relationship management for all private and governmental work. Possesses the technical skills to respond to all formats of service solicitations for Federal, State and local governments. Through his new business efforts, the company has grown from \$5,000,000 in annual sales to in excess of \$14,000,000 in annual sales. Directly responsible for the award of the company's major contracts which include the current Miami-Dade County GSA contract, City of Miami Beach contract, Department of State (Belize Embassy) contract and the Johnson and Wales University contract.

**50 STATE SECURITY SERVICES, INC.**

Senior Vice President  
North Miami, Florida  
1987-2004

Senior management person in charge on a daily basis responsible, for all company functions. Reported directly to the shareholders of the company. Made all high-level strategic decisions for all departments including Operations, Human Resources, Marketing, and Finance. Through his business development efforts and client relationships, the company experienced growth from \$5,000,000 to \$25,000,000 in annual sales, and growth from 125 employees to over 1,000 employees.

**KWIC, Inc.**

Private Investigator  
Miami, Florida  
1982-1987

Responsible for all facets of investigations including case intake, lead development, surveillance, research, report preparation, and time and cost tracking.

**EDUCATION**

**BARRY UNIVERSITY, Miami Shores, Florida**

Bachelor of Science Degree in Accounting, Graduated 1986

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**ANGEL ROSADO**

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**PROFESSIONAL EXPERIENCE**

**SECURITY ALLIANCE, LLC**

Director of Operations

Miami, Florida

2004 - Present

Oversee the daily operations in management and field supervision including the monitoring of employee selection and processing, training, scheduling, counseling, client relations, incident handling, emergency response and new business project coordination.

**50 STATE SECURITY SERVICES, INC.**

Director of Operations

North Miami, Florida

2003-2004

Monitored the day to day operations to include employee selection, training, scheduling, counseling, client retention and project coordination for thirty-five thousand security service contract hours in Dade, Broward and Palm Beach counties, Florida. Monitored expenses and controlled cost created by overtime hours. Supervised the fleet management of thirty vehicles for proper maintenance and care.

Operations Manager

North Miami, Florida

1996-2003

Supervised six account managers and monitored the day to day operations to include a field supervision crew of twenty-four and the communications department of five dispatchers in a 24/7 call center. Held weekly meetings with the management staff to review overtime cost and service issues.

Account Manager

North Miami, Florida

1994-1996

Managed a portfolio of Commercial, Residential and Special Taxing Districts services. Coordinated scheduling, training and maintained client relations through regularly scheduled meetings to evaluate officer performance and proper service to the customers.

**FEDERAL PROTECTION SERVICES**

Federal Facilities Patrol Supervisor

Miami, Florida

1993-1994

Inspected Federal Government facilities to include D.E.A., F.B.I., Customs and Immigration offices to ensure that all officers were in compliance with the standards set forth by G.S.A. and the Federal Protective Services.

U.S Attorney's Office Site Supervisor

Miami, Florida

1988-1993

Worked as the Site Supervisor for the U.S Attorney's Office in Miami and supervised twenty-five officers and supervisors. Generated reports and assigned case numbers through the Federal Police and coordinated scheduling and officer placement. Conducted access control for the U.S Attorneys office and its visitor's. Conducted bomb sweeps for weekly press conferences and screened all media personal that entered in to the facility. Scanned all packages entering the facility for explosives. Coordinated evacuations when necessary after random bomb threats were phoned in to the building and worked with local law enforcement agencies and its bomb squad unit members to ensure the safety and well being of the U.S Attorney for the Southern District of Florida and his supporting staff.

**CITY OF MIAMI PARKING SYSTEMS**

Parking Enforcement Specialist Supervisor

Miami, Florida

1982-1987

Responsible for scheduling, providing training and technical assistance to the enforcement staff, responding to questions and complaints from the Department's staff and the public and maintaining unit records.

United States Army

Infantry Combat Medical Specialist

1981-1987

Served as an Infantry Medic supporting the soldiers of various infantry units during strategic combat training missions in the field to include missions in Panama and the Caribbean.

**EXPERIENCE**

SECURITY ALLIANCE, LLC  
Commercial Account Manager  
Doral, FL 33126  
2006-Present

Responsible for the entire commercial operation which includes but not limited to hiring the proper personnel, scheduling over 250 employees, training subordinates in their respective positions under different areas, quality control, counseling, payroll, Inventory of radios, vehicles, cell phones, flash lights, rain gear, computers, etc. Responsible for placement, programming, reading and evaluation of Deggy Tours.

INTERNAL INTELLIGENCE SERVICE  
Captain/ CMB Director of Operations  
Miami Beach, FL 33139  
2005-2006

Head of the Human Resources Department. Responsible for training subordinates in their respective positions under different areas of the contract. Oversaw scheduling of over 100 employees. Responsible for the placement and training of the communication centers as well as placement, programming, reading and evaluation of all the Detex Strips. Directed and controlled the flow of traffic for major events such as the Miami International Boat Show and the INS Ceremonies. Addressed all questions and/or concerns brought to my attention by the client. Worked extensively w/CMB Security Administrator. Responsible for payroll, Inventory of uniforms, bike patrol equipment, radios, etc.

ARMOR SECURITY, INC.  
Major/Lead Supervisor  
Miami, FL 33135  
2003-2005

Trained and supervised subordinates on their respective positions. Read and evaluated weekly scanning reports. Made sure all the CMB contract's posts were covered. Addressed all the clients' concerns that arise during my tenure. Scheduled over 100 employees.

GTD DELIVERY SERVICE  
Floor Personal/Dispatcher  
Orlando, FL  
2001-1999

Picked up lost luggage from different airlines and brought them back to our office for sorting and distribution. I assigned drivers to different areas throughout the state of Florida. I answered the phones in the absence of the shift supervisor to assist passengers, airline's representatives and GTD drivers.



**JAHN C. ANDARCIO**

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**PROFESSIONAL EXPERIENCE**

**2008-Present Security Alliance, LLC, Director of Training**

Supervised over 50 different posts and over 100 security officers.  
Maintained and enforced organization's policies and standards.  
Ensured the safety of Miami-Dade County residents, staff, buildings, and grounds.  
Responded to emergencies, and served as back-up for GSA Security inspector.  
Trained Security Officers when reporting new to a post.  
Maintained daily log, completed incident reports, and disciplinary action sheets.  
Redacted the organization's annual training curriculum for officers in different positions.  
Coordinate and instruct all in-house training to include firearms, baton, handcuff, and Red Cross Safety Training.  
Sustain all training records of organization's employees.

**2004-2008 U.S. Marine Corps, Sergeant**

Led as Fire Team Leader and Section Leader in State of the Union 2005 and 2006.  
Supervised a section of Marines in support of the 2005 Presidential Inauguration.  
Instructed classes at Chemical Biological Incident Response Force (CBIRF) Basic Course.  
Trained American, and NATO coalition soldiers on Hazardous Materials (HAZ-MAT) awareness/safety.  
As Infantry Squad Leader conducted pre-deployment training on tactical shooting and on Urban Warfare for Operation Iraqi Freedom (OIF) 2007.  
Conducted over 100 live fire ranges as a Safety Non-Commissioned Officer (NCO).  
Performed duties as Company Police Sergeant, and Platoon Leader for OIF 2007 and post-deployment.

**Training and Education**

**Survival Krav Maga (SKM)**  
Active student in the Officer Combat Survival (OCS) Program since Jul-2009.  
**National Rifle Association**  
Law Enforcement Firearms Instructor for Handgun and Shotgun. Aug-2009  
**Armament Systems and Procedures (ASP)**  
Tactical Baton and Handcuff Instructor. Jun-2009  
**American Red Cross**  
Lay Responder First Aid and CPR/AED Instructor. Sept-2009

**U.S. Marine Corps**

Marine Recruit Training (Basic Training), Parris Island, SC Jan-2004  
School of Infantry, Camp Lejeune, NC May-2004  
CBIRF Basic Course, Indian Head, MD Jun-2004  
Fundamentals of Leadership, Washington, DC Feb-2005  
Terrorism Awareness, Washington, DC Feb-2005  
NCO Leadership School, Camp Pendleton, CA Dec-2006  
**University of Missouri Fire and Technical Rescue Training Institute**  
HAZ-MAT Incident Response: Operations/Awareness Jun-2004  
**Barry University**  
30 Semester Credit Hours in General Studies. Dec-2003  
**Miami Lakes Senior High- Graduated June-2003**

## **PROJECT MANAGER'S EXPERIENCE**

For the project with the City of Hallandale Beach, Security Alliance will assign Ms. Beatriz Mulet to manage the security project.

Ms. Mulet brings over five years of experience in the supervision/management of security guard services. While with a previous employer, Ms. Mulet was the senior supervisor for the company's services to the City of Miami Beach.

Since joining Security Alliance four (4) years ago, Ms. Mulet has been the manager for multiple accounts including several residential locations (Dadeland Walk community and Aquasol Condominiums). Ms Mulet also manages our services to Johnson and Wales University, the Homestead Miami Speedway, the Miami Seaquarium, Beckman Coulter, and the Community Partnership for the Homeless.

At every service location, Security Alliance has received outstanding reviews of the commitment and performance of Ms. Mulet.

The resume for Ms. Beatriz Mulet is attached immediately following this page.



**BEATRIZ MULET**

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**EXPERIENCE**

SECURITY ALLIANCE, LLC  
Commercial Account Manager  
Doral, FL 33126  
2006-Present

Responsible for the entire commercial operation which includes but not limited to hiring the proper personnel, scheduling over 250 employees, training subordinates in their respective positions under different areas, quality control, counseling, payroll, Inventory of radios, vehicles, cell phones, flash lights, rain gear, computers, etc. Responsible for placement, programming, reading and evaluation of Deggy Tours.

INTERNAL INTELLIGENCE SERVICE  
Captain/ CMB Director of Operations  
Miami Beach, FL 33139  
2005-2006

Head of the Human Resources Department. Responsible for training subordinates in their respective positions under different areas of the contract. Oversaw scheduling of over 100 employees. Responsible for the placement and training of the communication centers as well as placement, programming, reading and evaluation of all the Detex Strips. Directed and controlled the flow of traffic for major events such as the Miami International Boat Show and the INS Ceremonies. Addressed all questions and/or concerns brought to my attention by the client. Worked extensively w/CMB Security Administrator. Responsible for payroll, Inventory of uniforms, bike patrol equipment, radios, etc.

ARMOR SECURITY, INC.  
Major/Lead Supervisor  
Miami, FL 33135  
2003-2005

Trained and supervised subordinates on their respective positions. Read and evaluated weekly scanning reports. Made sure all the CMB contract's posts were covered. Addressed all the clients' concerns that arise during my tenure. Scheduled over 100 employees.

GTD DELIVERY SERVICE  
Floor Personal/Dispatcher  
Orlando, FL  
2001-1999

Picked up lost luggage from different airlines and brought them back to our office for sorting and distribution. I assigned drivers to different areas throughout the state of Florida. I answered the phones in the absence of the shift supervisor to assist passengers, airline's representatives and GTD drivers.



## **REFERENCES**

### **Similar Work Experience**

Security Alliance LLC is a Miami-based provider of full-spectrum security services, specializing in security guard services. Our headquarters office is located in Miami, Florida. The company has been successfully performing on guard services contracts for government agencies, including U.S. Diplomatic Missions since 2009, and has received commendations as well as being named DOS small business contractor of the year for its performance. SA has also conducted/is conducting numerous similar projects at the local, state, and Federal level.

Security Alliance has been providing security guard services since 2001. In that time, Security Alliance has grown from 20 employees to approximately 800 employees, providing an estimated 1,500,000 hours per year of security guard services. We currently operate over 29,000 hours per week of security services generating annual revenues of approximately \$17,000,000.

Security Alliance has current operations in Miami, Florida (Headquarters); Miami Beach, FL; Los Angeles, California; Belmopan, Belize (LGF - US Embassy); Georgetown, Guyana (LGF - US Embassy); and Paramaribo, Suriname (LGF - US Embassy (transition not complete)).

Security Alliance currently employs approximately 500 security officers in the South Florida market to provide services for its customers, including Miami-Dade County GSA, Miami-Dade Transit, the City of Miami Beach, the State of Florida Department of Health, and the United States Southern Command (Department of Defense).

In addition to the services currently being provided by Security Alliance, the management team at Security Alliance brings much experience in the performance of related services. The combined experience of the President, Vice-President and Director of Operations for Security Alliance amounts to over seventy-five (75) years of experience in delivering service to commercial and government agencies.

### **Similar Past Performance**

On the following pages, SA provides descriptions of the security service contracts held by SA over the past five (5) years, including project contact points.

**UNITED STATES DEPARTMENT OF STATE**

Customer Name: United States Department of State

Contract Title: Local Guard Services, American Embassy, Belmopan, Belize

Contract No.: S-AQMMA-09-C0099

Period of Performance: August 2009 - Present

Initial Award Dollar Value: \$1,200,000 (Approximate)

Each Option Year Dollar Value: \$1,000,000 (Approximate)

Number and Type of Guards: 60 Unarmed Guards

Customer Contacts: Tracy Babst-Wiedenbrug (CO) and Rob Kelty (RSO)

**Description:** The American Embassy in Belmopan, Belize required the services of approximately 60 unarmed guard personnel for the protection of personnel and assets at the United States Embassy compound, residential compound, and Peace Corps compound in Belmopan.

Levels of service include Guard Force Commander, Shift Supervisors, Senior Guards, Guard-Drivers, and Guards. SA personnel perform all security functions required at the Embassy and related properties, to include access control, security screening, security patrols (vehicle and foot patrols), static posts, and incident response functions.

All duties are performed in accordance with USDOS contract specifications, SGIM, Post Orders and SOP's.

Security Alliance provides a dedicated Project Manager to oversee the services at the US Embassy and provides all of manpower, equipment, supplies, supervision, and managerial and administrative oversight to maintain compliance with contract specifications and Embassy expectations.

**Deficiencies / Deductions:** SA was recently deducted approximately \$350 for repairs to a government vehicle damaged by an untimely deployment of the delta barrier. No disciplinary action was taken, as it was an officer with a good performance track record who simply made a mistake.

**UNITED STATES DEPARTMENT OF STATE**

Customer Name: United States Department of State

Contract Title: Local Guard Services, American Embassy, Georgetown, Guyana

Contract No.: S-AQMMA-09-C0099

Period of Performance: May 1, 2010 - Present

Initial Award Dollar Value: \$1,700,000 (Approximate)

Each Option Year Dollar Value: \$1,800,000 (Approximate)

Number and Type of Guards: 190 Armed and Unarmed Guards

Customer Contacts: Rachel Carria (CO) and Palmer Jones (ARSO)

**Description:** The American Embassy in Georgetown, Guyana required the services of approximately 190 unarmed guard personnel for the protection of personnel and assets at the United States Embassy compound and residences throughout Georgetown.

Levels of service include Guard Force Commander, Shift Supervisors, Senior Guards, Guard-Drivers, and Guards. SA personnel perform all security functions required at the Embassy and related properties, to include access control, security screening, security patrols (vehicle and foot patrols), static posts, and incident response functions.

Armed personnel are all trained in accordance with DOS classroom and range requirements and SA's own internal standards for safe handling and proficiency.

All duties are performed in accordance with USDOS contract specifications, SGIM, Post Orders and SOP's.

Security Alliance provides a dedicated Project Manager to oversee the services at the US Embassy and provides all of manpower, equipment, supplies, supervision, and managerial and administrative oversight to maintain compliance with contract specifications and Embassy expectations.

**Deficiencies / Deductions:** SA has had minimal deductions related to unmanned posts and vehicle failures on this contract.

**UNITED STATES DEPARTMENT OF STATE**

Customer Name: United States Department of State

Contract Title: Local Guard Services, American Embassy, Paramaribo, Suriname

Contract No.: S-AQMMA-10-C-0063

Period of Performance: August 2010 - Present

Initial Award Dollar Value: \$1,200,000 (Approximate)

Each Option Year Dollar Value: \$1,200,000 (Approximate)

Number and Type of Guards: 140 Armed and Unarmed Guards

Customer Contacts: Rachel Carria (CO) and Alex Dykstra (ARSO)

**Description:** The American Embassy in Paramaribo, Suriname required the services of approximately 140 unarmed guard personnel for the protection of personnel and assets at the United States Embassy compound and residences throughout Georgetown.

Levels of service include Guard Force Commander, Shift Supervisors, Senior Guards, Guard-Drivers, and Guards; as well as Surveillance Detection Specialists and Surveillance Detection Supervisors. SA personnel perform all security functions required at the Embassy and related properties, to include access control, security screening, security patrols (vehicle and foot patrols), static posts, and incident response functions.

Armed personnel are all trained in accordance with DOS classroom and range requirements and SA's own internal standards for safe handling and proficiency.

All duties are performed in accordance with USDOS contract specifications, SGIM, Post Orders and SOP's.

Security Alliance provides a dedicated Project Manager to oversee the services at the US Embassy and provides all of manpower, equipment, supplies, supervision, and managerial and administrative oversight to maintain compliance with contract specifications and Embassy expectations.

**Deficiencies / Deductions:** SA has had no deficiencies or deductions on this contract.

**MIAMI-DADE COUNTY GENERAL SERVICES ADMINISTRATION**

Customer Name: Miami Dade County General Services Administration

Contract Title: Security Guard Services, Miami-Dade County, Florida

Contract No. 487B – 1C

Period of Performance: April 2005 - Present

Initial Award Dollar Value: \$4,000,000+ annually

Each Option Year Dollar Value: \$5,500,000+ annually

Number and type of guards: 125 armed and unarmed officers (3 Levels)

Building Owner's Name and Telephone #: Mr. Daniel Payne (305) 375-1011

**Description:** Miami-Dade County GSA utilizes approximately 30,000 hours per year of security guard services. They have split the County into seven (7) separate geographic "Sectors" and solicited services from seven (7) different security providers.

The specifications call for three (3) levels of service, with the base level requiring minimal security experience and unarmed officers, while Levels 2 and 3 call for armed security officers with varying degrees of training and experience. Level 3 officers must have prior experience in civilian police or military police service.

The services are provided at various County operated facilities including the Miami-Dade Fire Rescue Headquarters/Emergency Operations Center, Elections Headquarters, Water and Sewer Department (WASD) Water Treatment Plants and other (WASD) facilities, Solid Waste Department Headquarters, Animal Services Offices, and several housing developments and youth centers.

Security Alliance operates the services in the geographic sector known as 1B. In all, Security Alliance operates just under 5,000 hours per week of services for the County, with approximately 35% of the work being armed security service. Our armed officers carry .38 caliber revolvers or 9mm. semi-automatic pistols and no less than 18 rounds of ammunition. All armed officers are required to complete a minimum of forty (40) hours of weapons training, including range time, and to carry a State of Florida "G" license for work as an armed security officer.

The work at County GSA facilities includes access control, facility patrols, visitor screening, including the use of screening technology for weapons detection, and vehicular patrols.

For the contract with Miami-Dade County, Security Alliance provides a dedicated project manager and two (2) dedicated supervisors, twenty-four (24) hours per day, seven (7) days per week. Security Alliance supervisors are required to conduct post checks at each of our 37 service locations no less than twice per shift, or six (6) times per day.

In the eyes of Miami-Dade County, Security Alliance has established itself as the premiere security services provider to the County (of the seven service providers). Our training and performance standards and our management responsiveness have set us apart from the other providers.

**Deficiencies / Deductions:** SA has been fined on several occasions for issues such as 1) officers failing to arrive to work on time, 2) failure to provide radios on time for special detail work, 3) inoperable golf cart, and 4) failure to provide required reports on a timely basis. On each occasion, SA has been able to remedy the issue quickly and take steps to try to prevent future occurrences.

Total amount of deduction is approximately \$4,500.00.

**CITY OF MIAMI BEACH**

Customer Name: City of Miami Beach

Contract Title: Security Guard Services, Miami Beach, Florida

Contract No. 34-05/06

Period of Performance: May 2007 through April 2013

Initial Award Dollar Value: Approximately \$3,000,000 per year

Each Option Year Dollar Value: Approximately \$3,000,000 per year

Number and type of guards: 80 unarmed officers

Building Owner's Name and Telephone #: Mr. Tim O'Regan (305) 725-5342  
CorneliusO'Regan@miamibeachfl.gov or fax # (305) 673-7067

**Description:** The City of Miami Beach uses the services of unarmed security officers to provide access control and patrol functions throughout key City properties, public venues, and parking facilities.

The services call for patrols on foot, bicycle, golf cart and marked security vehicles, and cover the City's Boardwalk, Beachwalk, Lincoln Road, and City parks. Security is also provided for every City-owned parking garage, City Hall, and one gated residential community (a Special Taxing District).

In all, Security Alliance mans twenty-three (23) separate posts for the City of Miami Beach.

Security Alliance provides all the manpower, supplies, and equipment, to include vehicles, golf carts and bicycles. We also supply a dedicated supervisory force (two (2) per shift) and a dedicated manager for services at Miami Beach.

All patrol locations are required to use the **DEGGY®** brand of patrol tour management systems with the patrol tour reports being downloaded weekly and supplied to the City as backup for invoicing.

At the City of Miami Beach, Security Alliance works closely with the City of Miami Beach Police Department and operates under the direction of the Security Contract Administrator, former CMBPD Sgt. Tim O'Regan.

**Deficiencies / Deductions:** SA has been fined on several occasions. All of the fines were related to guards not making patrol rounds, as required, using the GEMS system. Total amount of fines is less than \$2,000.00. Security Alliance has not been fined for over two years as of this date.

**STATE OF FLORIDA DEPARTMENT OF HEALTH**

Customer Name: State of Florida Department of Health

Contract Title: Armed and Unarmed Security Guard Services, Miami, Florida

Contract No. DET27 (Renewal # DET73)

Period of Performance: June 2006 through May 2012

Initial Award Dollar Value: \$480,000 per year

Each Option Year Dollar Value: \$500,000 per year

Number and type of guards: 25 armed and unarmed officers

Building Owner's Name and Telephone #: Traci Dickerson (786) 845-0356

**Traci Dickerson@doh.state.fl.us** or fax # (305) 845-0313

**Description:** The State of Florida Department of Health utilizes both armed and unarmed security guard service at the state-run public health clinics, the State Lab in Miami, and the Bureau of Vital Statistics.

Security officers at these locations provide a visitor screening and information function while being responsible for crowd control. At one location, Security Alliance personnel are required to operate screening technology (walk-thru magnetometer and hand held metal detector) to ensure that no weapons are permitted to enter the facility. Security officers are required to conduct periodic patrols of their assigned facilities and to remain posted near the facility entrance, while not on patrol.

Our armed officers carry .38 caliber revolvers or 9mm. semi-automatic pistols and no less than 18 rounds of ammunition. All armed officers are required to complete a minimum of forty (40) hours of weapons training, including range time, and to carry a State of Florida "G" license for work as an armed security officer.

In all, Security Alliance mans eight (8) locations dispersed throughout Miami-Dade County, with a total of eleven (11) security posts.

Security Alliance works under the direction of Mr. Traci Dickerson, Contract Administrator.

Security Alliance is in the second year of a three (3) year contract, with an Option to Renew for three (3) more years.

**Deficiencies / Deductions:** SA has had no deficiencies or deductions on this contract.

**UNITED STATES ARMY CORPS OF ENGINEERS**

Customer Name: US Army Corp of Engineers

Contract Title: Security Guards Temporary Pump Stations, Miami, Florida

Contract No. W912EP-07-R-0024

Period of Performance: March 2006 through September 2009

Initial Award Dollar Value: \$260,000 per year

Each Option Year Dollar Value: \$403,000 per year

Number and type of guards: 14 Unarmed Guard 1 officers

Building Owner's Name and Telephone #: Mr. Iridious T. Ruise (904) 232-1068  
**Iridious.T.Ruise@usace.army.mil** or fax # (904) 232-2749

**Description:** This is the only federal government contract currently being operated by Security Alliance. For the US Army Corp of Engineers, Security Alliance began providing unarmed (Guard I) security officers to remain posted at the entrance to two (2) pumping stations. The security officers are posted there to prevent vandalism or unauthorized personnel from entering the area.

As of March 1, 2008 the Army Corp added a third pump station to our responsibilities.

The hours of service for all locations are 4:00PM through 7:00AM, Mondays through Fridays, and twenty-four (24) hours per day on Saturdays and Sundays.

Security officers are required to document their presence through the use a patrol tour management system. The reports are downloaded monthly and provided with our invoices as support documentation.

**Deficiencies / Deductions:** SA has had no deficiencies or deductions on this contract.

The following is a list of all other Security Alliance contracts (not described above) in the past five (5) years (SA has held no sub-contracts):

<u>ACCOUNTS NAME AND CONTACT INFORMATION</u>	<u>TYPE OF SERVICE</u>	<u>LOCATION</u>
<b>*Miami –Dade County Transit Department*</b>	<b>Access Control</b>	<b>Miami Dade County</b>
• Eric Muntan	(305) 375-4240	
<b>Homestead Miami Speedway</b>	<b>Patrolling, Access Control</b>	<b>Homestead, Florida</b>
• Jay Fraioli	(786)351- 7699	
<b>Airport Corporate Center</b>	<b>Patrolling, Lobby Attendants</b>	<b>Miami, Florida</b>
• Walker Burttschell	(305)468- 8200	
<b>Johnson &amp; Wales</b>	<b>Patrolling, Dispatch Communications</b>	<b>North Miami, Florida</b>
• Yakir Fernandez	(786)236 -2899	
• Rainer Gonzalez	(786)236-2183	
<b>Quadomain Recreation Association</b>	<b>Patrolling, &amp; Desk Attendants</b>	<b>Hollywood, Florida</b>
• Bill Breen	(617)797-4626	
• Steve Manley	(561)558-6424	
<b>CPH Miami</b>	<b>Access Control &amp; Patrolling</b>	<b>Miami, Florida</b>
• Valycia Cureton	(305)329-3031	
<b>CPH Homestead</b>	<b>Access Control &amp; Patrolling</b>	<b>Homestead, Florida</b>
• Leo Morrison	(305)416- 7196	
<b>Aquasol Condominium</b>	<b>Lobby Attendant &amp;Patrolling</b>	<b>Miami Beach, Florida</b>
• Angelina Zalaquett	(786)587-8896	
• Denise Cuesta	(786)897-1006	
<b>Celebration Point</b>	<b>Patrolling</b>	<b>Miami Lakes, Florida</b>
• Gladys Cartas	(954)214-5126	
<b>Facchina – McGaughan</b>	<b>Patrolling</b>	<b>Miami Beach, Florida</b>
• Curt Wyborny	(954)771-6677	
<b>SED Warehouse</b>	<b>Patrolling</b>	<b>Miami, Florida</b>
• Mark DiVito	(770)317-1827	
<b>Dadeland Walk Association</b>	<b>Access Control &amp; Patrolling</b>	<b>Kendall, Florida</b>
• Ricki Friedman	(305)254-7228	
<b>Biltmore Regent</b>	<b>Lobby Attendant &amp; Patrolling</b>	<b>Coral Gables, Florida</b>
• Ed Perez	(305)298-5196	
<b>Beckman &amp; Coulter</b>	<b>Access Control &amp; Patrolling</b>	<b>Miami, Florida</b>
• Alex Marin	(305)796-7749	
<b>Mercantil Commerce Bank</b>	<b>Lobby Control</b>	<b>Miami, Florida</b>
• Mariela de Cardenas	(305)342-4068	
<b>Graham Companies</b>	<b>Patrolling, Bike Patrol</b>	<b>Miami Lakes, Florida</b>
• Jorge Ferbeyre	(305)820-8062	

\*These services are provided as part of the JV known as PPIA/Security Alliance, a joint venture.

**Security Alliance has not lost any contract for service reasons.**

# **PROPOSER'S APPROACH**

## **Scope of Service (Summary)**

Security officers at the City of Hallandale Beach communities will provide a combination of access monitoring and recording, security patrol, and criminal activity deterrence functions. Security Alliance personnel assigned to City of Hallandale Beach will be prepared to interact professionally with residents and visitors at all times while representing both Security Alliance and City of Hallandale Beach.

The stationary guardhouse officers at the Golden Isles community will provide a passive access monitoring and recording function. The security officers will step outside of the gatehouse to record the entry of each visitor vehicle. Upon the arrival of each vehicle at the guardhouse, security will greet the driver asking "May I assist you". If destination information is obtained during the verbal exchange, security will record that information, using the log sheets provided. Security will then enter the color, make and license plate of each vehicle and record the time at which the vehicle entered the community. Security cannot and will not prevent any vehicle from entering the community's public roads.

The roving patrol officers at Three Islands (and Golden Isles, if requested) Beach will make regular patrols of the community property in fully marked security patrol vehicles, provided by Security Alliance. In conducting these patrols, Security Alliance will provide a highly visible presence to enforce the rules, regulations and policies of the community, and to deter criminal activity in the area. The conduct of each patrol round will be documented on the security officer's Daily Activity Report.

In the event that any suspicious activity is observed, by either the stationary or roving security officers, security will use the radio provided to contact Security Alliance dispatch, who will in turn contact the Hallandale Beach police department to request a report the activity and request a response. Any unusual observations or occurrences will be documented by the generation of a detailed Incident Report.

Security Alliance will provide security dispatch services twenty-four hours per day, seven days per week, year round. These specially trained dispatch officers will act as the focal point for all security communications, and will dispatch, as needed, patrol officers to any location(s) in need of a security response. The Incident Report will detail all information, observations, and actions taken.

All security paperwork, including Visitors Logs, Daily Activity Reports, and Incident Reports will be presented for review by the management of City of Hallandale Beach daily.



## **Post Orders Preparation**

Security Alliance management will conduct site visits to the service locations (Three Islands and Golden Isles) to be covered under the City of Hallandale Beach security project. We will make contact with the designated City of Hallandale Beach security representative and request input for consideration in the preparation of specific post orders for each security post assignment.

Upon completion of an initial draft of post orders for each location, Security Alliance will forward for review, to City of Hallandale Beach management, a complete set of 1) General Post Orders, 2) Site and Shift Specific Post Orders, and (3) Emergency Contact information.

After receiving proposed changes, additions or deletions to the draft Post Orders from City of Hallandale Beach management, Security Alliance will finalize the working set of Post Orders. A copy of the final Post Orders for each post assignment will be delivered to City of Hallandale Beach representative, posted on our "Tabs" system on line, and delivered to the service location at the time of service inception.

**Target Completion Date**

**15 days prior to start-up**

## **Recruitment**

Approximately twenty (20) days prior to service inception, Security Alliance will begin its recruiting efforts. It should be understood that recruiting efforts made too far in advance of service inception would be senseless, as the selected candidates generally cannot afford (financially) to wait an extended period without earning wages.

Security Alliance will use all of the standard methods of recruitment, including newspaper advertising, armed forces publications, and word of mouth for security officer recruitment.

Security Alliance will also select the best candidates from its own State-licensed security training school, the Protective Security Training Academy (a sister company). Qualified candidates, who excel in the classroom and written test portions of the training program, will be given an opportunity for assignment on the City of Hallandale Beach security project.

Those security officers currently providing service for the incumbent contractor at the City of Hallandale Beach, who have excelled in the performance of their duties will be welcome to submit an application to Security Alliance. Upon successful completion of the application and background process, those officers who meet the qualifications will receive priority for assignment on the City of Hallandale Beach security project.

**Target Completion Date**

**10 days prior to start-up**

**Screening**

Through its Investigative Division, Security Alliance will conduct a comprehensive pre-employment background check on each candidate for assignment to the City of Hallandale Beach security project, to include:

- Criminal History (FDLE) (Out of state, if required)
- Employment History Verification
- Military Service/ Nature of Discharge verification
- Security License (“D”) verification
- Driver’s License Check (5 Year History)
- Pre-Employment Drug Screen (Florida Drug-Free Workplace)
- Personal reference checks
- Proof of Work Authorization

Upon request, Security Alliance will prepare and provide, to City of Hallandale Beach Management, a personnel file on each assigned security officer to document all of the above, and other post selection items (e.g. Training documentation).

**Target Completion Date**

**5 days prior to start-up**

**Uniforming and Appearance**

Security Alliance is acutely aware of the importance of professional appearance for its security officers and accordingly stresses that importance to all uniformed personnel.

It is our philosophy and experience that in residential security environments, the hard-look uniform style for security officers provides an overt security presence and establishes authority and command. We feel this professional police-style look commands greater respect and helps to instill morale within the ranks of our officers.



Security Officers at City of Hallandale Beach will wear the standard Security Alliance police-style uniform consisting of black trousers with a white security shirt, and high-gloss duty belt and accoutrements.

Uniforms will be issued in accordance with the following schedule:

Uniform Trousers	2
Security Shirts	3
Security Duty Belt	1
Rain Gear/Heavy Jacket	1
Security Alliance Badge	1
Company Identification Card	1

Security officers will be responsible for providing the appropriate black shoes and dark socks to complement the professional security look.

**Target Completion Date**

**5 days prior to start-up**

**Scheduling**

For the City of Hallandale Beach security project, security schedules for each service location will be entered into our Vision scheduling and timekeeping system no later than ten (10) days prior to the start of service.

Upon the entering of all service schedules into the Vision system, Security Alliance will provide City of Hallandale Beach management with a user name and password, allowing them “anytime” access to our service schedules twenty-four (24) hours per day, seven (7) days per week, year round.

Security officers will receive their recurring work schedules on a weekly basis, and permanent schedules will be posted at the security office for each community (Three Island and Golden Isles) of City of Hallandale Beach. As changes occur in the permanent schedule, adjustments will be made and new schedules printed out and delivered to the service location.

Security officer schedules will normally be eight (8) to twelve (12) hour shifts, with exceptions for special requests or irregular service schedules. No officer will be allowed to work more than twelve (12) consecutive hours, or more than twelve (12) hours in any twenty-four (24) hour period.

Every effort will be made to match security officers to work schedules which best suit their personal needs and desires. However, all officers will be expected to provide some level of flexibility and a willingness to cooperate with necessary schedule adjustments, or additional service needs of the City.

**Target Completion Date**

**10 days prior to start-up**

### **Training**

All security officers on the City of Hallandale Beach security project will have completed Florida’s mandated security training course for licensure as a security officer. In addition to the state mandated training, Security Alliance, LLC will provide additional basic security training through its subsidiary, Security Alliance Training Academy, to include classroom instruction on the following topics:

• Customer Service/Public Relations	• Crisis Prevention/Intervention
• Terrorism Awareness	• Access Control
• Legal Issues in Security	• Patrol Techniques
• Fire Response Procedures	• Report Writing Skills
• Equipment Familiarization	• Conflict Resolution
• Ethics and Code of Conduct	• Emergency /Crisis Response.

In addition to the above, all security officers selected for assignment to City of Hallandale Beach will be required to complete some contract specific training for:

- First Aid
- CPR
- Automatic External Defibrillator (AED)
- Defensive Driving

Site Training will begin at the City of Hallandale Beach five (5) days prior to the commencement of service. Each officer will receive between eight (8) and twenty-four (24) hours of site specific training, depending on the complexity of their assignment. Supervisors at City of Hallandale Beach will complete no less than twenty-four (24) hours of site training prior to working productive (billable) hours.

Upon the completion of training for all positions, Security Alliance will administer a written test to determine each officer's knowledge of the security functions at City of Hallandale Beach, and their preparedness to react to realistic situations for security response.

Successful completion of all training components and written tests will be documented to each officer's personnel file, and will be available for review, upon request, by City of Hallandale Beach management.

Security Alliance anticipates cooperating with the City of Hallandale Beach security representative(s) in creating the best possible training programs for assigned security officers. Upon notice of award, Security Alliance will provide an outline and curriculum for each component of the security training program.

Security Alliance looks forward to cooperation from the incumbent vendor and input from the management of City of Hallandale Beach to ensure a smooth transition.

**Target Completion Date**

**1 day prior to start-up**

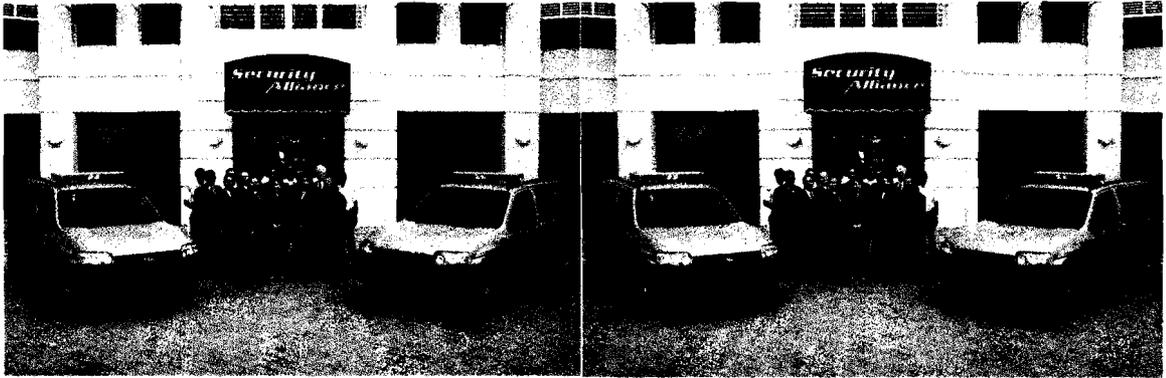
**Emergency Planning**

Procedures for reporting and responding to emergencies will be prepared prior to going operational. Points of contact will be set up between Security Alliance assigned security personnel and all appointed representatives from each community in the City of Hallandale Beach. A set of general orders and site specific post orders will be provided on site at City of Hallandale Beach and would require all security personnel to be well versed on policies, procedures and emergency contingencies.

**Target Completion Date**

**1 day prior to start-up**

# Photos of Security Alliance Vehicles



## FINANCIAL RESOURCES

Security Alliance of Florida, LLC, d.b.a. Security Alliance, LLC was formed, in 2002, as a limited liability company under the laws of the State of Florida. In October of 2010, Security Alliance sold 70% of its shares to Sealaska, an Alaskan Native Corporation. The partnership with Sealaska, a \$600 million dollar entity, will bring financial support that will allow Security Alliance to expand with an eye on large projects.

Security Alliance, LLC was established in the State of Florida in 2002. The corporate address is 8323 NW 12<sup>th</sup> Street, Suite 218, Doral, Florida 33126. The telephone # is 305 670-6544, and the fax # is 305 670-6545. The executives in the firm are:

David Ramirez, President                      9745 SW 110 Street, Miami, FL 33176

Carl St. Philip, CFO                              604 SW 180 Avenue, Pembroke Pines, FL 33029

William A. Murphy, Vice-President    5757 Collins Avenue, # 1203, Miami Bch, FL 33140

Angel Rosado, Operations Director    11151 Laurel Walk Rd., Wellington, FL 33449

Because of an ownership philosophy of “leaving money in the company”, Security Alliance is positioned for growth and the financial challenges that come with growth. The recent partnership with Sealaska Corporation will open the doors for growth, without concern for cash flow.

There should be no question that Security Alliance has the financial capacity to operate effectively the services required for the City of Hallandale Beach.

**Attached immediately following this section are a statement of our condition provided by one of our banking relationships, and the two years most recent available financial statements for Security Alliance, LLC.**

# Live Report : SECURITY ALLIANCE OF FLORIDA, LLC

D-U-N-S® Number: 06-720-3930  
 Endorsement: gregm@securityalliancegroup.com

D&B Address  
 Address 8323 Nw 12th St Ste 218  
 Doral, FL - 33126  
 Location Type Headquarters  
 Phone 305 670-6544  
 Fax  
 Web www.securityalliancegroup.com

Trade Names  
 Trade Names No trade names for this company.

## Company Summary

### Trade Payments - Timeliness of Historical Payments

When weighted by dollar amount, Payments to suppliers average 3 days beyond terms

**12-month D&B PAYDEX®: 78** 

(Lowest Risk:100; Highest Risk:1) This assessment is based on D&Bs 12-month PAYDEX® Score.

### Predictive Indicators - Risk of Financial Stress

**Financial Stress Score Class: 1**  
 Low risk of severe financial stress over the next 12 months.

### History & Operations

#### This is a headquarters location

Branch(es) or Division(s) exist Y  
 Manager DAVID RAMIREZ, MNG MBR  
 Year Started 2002  
 Employees 450 (UNDETERMINED Here)  
 Financing SECURED  
 SIC 7381  
 Line of business Detective/ armored car services  
 NAICS 561612  
 History Status CLEAR  
 Financial Condition GOOD

### Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	0	-
Liens	1	08/21/09
Suits	1	03/03/08

### Predictive Indicators - Risk of Payment Delinquency

**Commercial Credit Score Class: 3**

### Predictive Indicators - Supplier Evaluation Risk

**Supplier Evaluation Risk Rating: 1** Low risk of supplier experiencing severe financial stress over the next 12 months.

### Predictive Indicators - Credit Capacity for Headquarters

**D&B Rating: 3A2**

**Financial Strength:** 3A indicates \$1,000,000 to \$9,999,999

**Commercial Credit Appraisal: 2** is good

This assessment is based on D&B's D&B Rating.

### Financials Overview

Financial Statement Date	Fiscal statement dated
	DEC 31 2009:
Total Current Assets	2,623,121.00
Total Current Liabilities	1,165,635.00
Total Assets	2,965,336.00
Total Liabilities + Equity	2,965,336.00
Current Ratio	2.3
Quick Ratio	2.0
Total Liabilities to Net Worth Ratio	106.5
Sales to Net Working Capital Ratio	10.0
Net Worth	1,435,794.00
Annual Sales	14,529,558.00

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

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**BankUnited**  
7765 NW 148th Street  
Miami Lakes, FL 33016

**Carlos E. Gonzalez, Jr.**  
Vice President, Commercial Banking  
Tel (305) 231-6533  
E-mail: [cgonzalez@bankunited.com](mailto:cgonzalez@bankunited.com)



May 12, 2011

Mr. David Ramirez  
Mr. Carl St. Philip  
Security Alliance, LLC (f/n/a Security Alliance of Florida, LLC)  
6201 SW 70 Street, 2<sup>nd</sup> Floor  
Miami, FL 33143

Mr. St. Philip:

BankUnited (the "Bank") has approved your credit request to Security Alliance of Florida, LLC (the "Borrower") as outlined below. Please note that this outline does not contain all of the terms, conditions and other provisions involved in this transaction that would be more fully described in the definitive legal document(s) for the proposed transaction.

**Borrower:** Security Alliance, LLC, a Florida limited liability company (f/n/a Security Alliance of Florida, LLC, a Florida limited liability company)

**Amount:** \$750,000 Revolving Credit Facility to support working capital and general corporate purposes.

**Interest Rate:** 1-month LIBOR + 3.75%, floating with an interest rate floor of 4.5%

**Facility Fee:** \$7,500 at closing for two-year commitment

**Maturity:** 24-months from closing

**Payments:** Accrued interest due monthly, principal due at maturity.

**Collateral:** First position UCC-1 blanket lien interest on all corporate assets.

**Guarantors:** None

**Closing and Other Conditions:**

- 1) Any existing UCC-1 filings by SunTrust Bank to be terminated and replaced by UCC-1 from BankUnited. BankUnited shall be in first position.
- 2) Security Alliance to establish its entire depository and treasury management relationship at BankUnited prior to closing.
- 3) The Borrower to pay all out of pocket costs associated with the closing of this transaction.
- 4) Any indebtedness payable to Sealaska Corp. and/or Sealaska Security Holdings, LLC either as a short-term advance or future loan shall be subordinated to BankUnited.

**Annual Reporting Requirements:**

- 1) Borrower to submit annual corporate tax returns (including K-1 schedules and attachments) or copy of extension by March 31. If extension is submitted, then corporate tax returns to be submitted no later than September 30.
- 2) Borrower to submit annual audited financial statements no later than 120 days from its fiscal year-end.
- 3) Borrower to semi-annual company prepared financial statements, Accounts Receivable Aging Report and Accounts Payable Aging Report within 45 days of each 6/30/XX and 12/31/XX period-end.
- 4) Sealaska Corporation (owner of Sealaska Security Holdings, LLC) to submit their annual report or company draft financial statements no later than 120 days from fiscal year-end.
- 5) The bank has the right to request current financial statements on the Borrower and parent company (Sealaska Security Holdings, LLC) at any time during the term of the loan, and borrower will provide requested statements within 10 business days.
- 6) With the exception of the pending SBA approval for the sale from David Ramirez to William Murphy, no material change in ownership during the term of the loan without consent of BankUnited. As per this commitment letter, the pending sale between David Ramirez and William Murphy has been approved by BankUnited.
- 7) Borrower to maintain at all times appropriate commercial liability and hazard. Bank shall be named as loss payee as well as Additional Insured on Liability Insurance.
- 8) No secondary financing shall be allowed without prior written consent of BankUnited.
- 9) Bank shall have the right to conduct field audit at anytime throughout the term of the loan related to this agreement.

**Covenants:**

1. Minimum Debt Service Coverage of 1.30x to 1.00x, to be tested annually starting with FYE 12/31/2010. Debt service coverage will be defined as the sum of net income, taxes, depreciation, amortization and interest expense, less dividends/distributions, divided by the sum of (interest expense, current portion of long-term debt, and current portion of capital leases).
2. Minimum Tangible Net Worth of \$2,000,000 to be tested annually starting with FYE 12/31/2010. Tangible net worth will be defined as book net worth less goodwill and intangible assets, less amounts due to the Company from affiliates, stockholders and all other related parties.
3. Maximum Total Liabilities to Tangible Net Worth of 1.5x, to be tested annually starting with FYE 12/31/2010. Total liabilities to Tangible Net Worth ratio will be defined as total liabilities on the balance sheet, less subordinated debt, divided by (book net worth less goodwill and intangible assets, and amounts due to the Company from affiliates, stockholders and all other related parties).

This Commitment shall be considered null and void unless the Borrower acknowledges acceptance hereof by signing and returning the enclosed copy of this letter before April 30<sup>th</sup>, 2011.

Very truly yours,

Carlos E. Gonzalez, Jr.  
Vice President

**ACCEPTED BY:**

**Security Alliance, LLC, as Borrower (f/n/a Security Alliance of Florida, LLC)**

A handwritten signature in black ink, appearing to read 'David Ramirez', written over a horizontal line.

**By: David Ramirez**  
**Title: President**

**SECURITY ALLIANCE OF FLORIDA, LLC**

**AUDITED FINANCIAL STATEMENTS  
AND  
SUPPLEMENTARY INFORMATION**

**DECEMBER 31, 2010**

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# Tolley, Davis & Company, P.L.L.C.

## CERTIFIED PUBLIC ACCOUNTANTS

9350 South Dixie Highway • Penthouse V  
Miami, FL 33156  
Office 305.670.1001 • Fax 305.670.1888

97665 Overseas Highway  
Key Largo, FL 33037  
Office 305.852.9898 • Fax 305.852.9997

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Security Alliance of Florida, LLC  
D/B/A Security Alliance, LLC  
Miami, Florida

We have audited the accompanying balance sheet of Security Alliance of Florida, LLC, D/B/A Security Alliance, LLC as of December 31, 2010, and the related statement of income, changes in Members' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of Security Alliance of Florida, LLC, D/B/A Security Alliance, LLC as of December 31, 2010, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

*Tolley, Davis & Company, P.L.L.C.*

Tolley, Davis & Company, P.L.L.C.  
March 29, 2011

SECURITY ALLIANCE OF FLORIDA, LLC  
CONSOLIDATED BALANCE SHEET  
AS OF DECEMBER 31, 2010

ASSETS

CURRENT ASSETS

Cash	\$	60,483
Accounts receivable - trade - net of allowance for doubtful accounts in the amount of \$74,783		2,495,462
Other receivables		128,706
Prepaid expenses		<u>342,183</u>

TOTAL CURRENT ASSETS 3,026,834

PROPERTY AND EQUIPMENT - net of  
accumulated depreciation in the amount of \$946,289 (Note C) 490,589

RELATED PARTY LOANS - net (Note B) 39,727

ORGANIZATIONAL COSTS - net of  
accumulated amortization in the amount of \$2,679 -

DEPOSITS 33,956

TOTAL ASSETS \$ 3,591,106

LIABILITIES AND MEMBERS' EQUITY

CURRENT LIABILITIES

Bank overdraft	\$	73,785
Accounts payable - trade		48,057
Accrued salaries and expenses		186,277
Sales tax payable		133,760
Related party loans		250,000
Current portion under capital lease obligations (Note E)		82,904
Current portion of long-term debt (Note D)		<u>128,385</u>

TOTAL CURRENT LIABILITIES 903,168

CAPITAL LEASE OBLIGATIONS (Note E) 124,668

LONG-TERM DEBT - net of current portion (Note D) 20,453

TOTAL LIABILITIES 1,048,289

MEMBERS' CAPITAL 2,542,817

TOTAL LIABILITIES AND MEMBERS' EQUITY \$ 3,591,106

Read accompanying notes and independent auditors' report

SECURITY ALLIANCE OF FLORIDA, LLC  
CONSOLIDATED STATEMENT OF INCOME  
YEAR ENDED DECEMBER 31, 2010

REVENUES		
Guard and investigative services	\$	14,300,139
Other revenue		<u>132,330</u>
		14,432,469
		TOTAL REVENUES
COST OF SALES		
Direct cost - payroll		9,941,307
Direct cost - other		<u>727,443</u>
		10,668,750
		TOTAL COST OF SALES
		<u>3,763,719</u>
		GROSS PROFIT
OPERATING EXPENSES		
Payroll burden		1,168,676
Selling and administrative expenses		1,856,970
Management fees (Note B)		-
Interest		37,254
Taxes		<u>37,554</u>
		3,100,454
		TOTAL OPERATING EXPENSES
		<u>663,265</u>
		NET INCOME
	\$	<u><u>663,265</u></u>

Read accompanying notes and independent auditors' report

SECURITY ALLIANCE OF FLORIDA, LLC  
CONSOLIDATED STATEMENT OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2010

CASH FLOWS FROM OPERATION ACTIVITIES	
Net income	\$ 663,265
Adjustments to reconcile net income to net cash provided by operating activities	
Depreciation and amortization	192,437
(Increase) decrease in:	
Accounts receivable - trade	(569,179)
Other receivables	10,499
Prepaid expenses	(241,704)
Related party loans	211,808
Deposits	803
Increase (decrease) in:	
Accounts payable - trade	12,901
Accrued salaries and expenses	(438,054)
Sales tax payable	<u>122,524</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	(34,700)
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of property and equipment	<u>(377,105)</u>
NET CASH PROVIDED BY INVESTING ACTIVITIES	(377,105)
CASH FLOWS FROM FINANCING ACTIVITIES	
Repayment on related party loans	-
Repayments on line of credit	(247,051)
Proceeds under capital lease obligations	162,553
Repayments on capital lease obligations	(61,323)
Proceeds from notes payable	183,015
Repayments on long term debt	(539,832)
Contributions from members	823,488
Payments of distributions to members	<u>(379,501)</u>
NET CASH PROVIDED BY FINANCING ACTIVITIES	(58,651)
NET INCREASE IN CASH	(470,456)
CASH (DEFICIT) AT BEGINNING OF YEAR	<u>457,154</u>
CASH AT END OF YEAR	\$ (13,302)
SUPPLEMENTARY DISCLOSURES	
Interest paid	\$ 37,254

Read accompanying notes and independent auditors' report

**SECURITY ALLIANCE OF FLORIDA, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2010**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Operations

The Company is a provider of guard and private investigation services in Florida, Belize and Guyana. The Company provides credit in the normal course of business to its customers and performs ongoing credit evaluations of those customers. It maintains allowances for doubtful accounts based on factors surrounding the credit risk of specific customers, historical trends, and other information. Credit losses, when realized, have been within the range of the Company's expectations and, historically have not been significant.

The Belize and Guyana operations are classified as foreign Branch operating units. Separate books and records are kept for these operations and are combined with the Company's local books and records. Contract negotiations are currently in progress to establish an operating unit in Suriname. Accordingly, a company has been incorporated locally for that possibility. All three were incorporated as limited liability entities in their respective countries and are subject to all local statutory regulations, laws and custom that is applicable. Belize was incorporated in 2009, and Guyana and Suriname in 2010.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

Trade Accounts Receivable

Trade accounts receivable are recorded net of an allowance for expected losses. The allowance is estimated from historical performance and projections.

Revenue Recognition

The Company recognizes revenue as guard service or private investigative services are rendered.

Depreciation

The Company's furniture and fixtures, computers and equipment, software and vehicles are depreciated using primarily the straight-line method for financial reporting purposes. Furniture and fixtures are estimated to have a four year life. Computers and equipment, software and vehicles are estimated to have a three year life.

Amortization

The Company's organizational costs are amortized utilizing the straight-line method over sixty months for financial reporting purposes and amounted to \$0 during 2010. As of the end of 2010, all organizational costs were fully amortized.

Advertising

The Company expenses advertising costs as they are incurred. Advertising expenses for the year ended December 31, 2010 was \$4,929.

Income Taxes

The Company, with the consent of its members, have elected under the Internal Revenue Code to be taxed as a partnership. The members of a limited liability company are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for Federal income taxes has been included in these financial statements.

The Company has been notified by its local accountants in Belize that due to the nature of its operations, it is not taxable in that jurisdiction.

**SECURITY ALLIANCE OF FLORIDA, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2010**

**NOTE B - RELATED PARTY TRANSACTIONS**

During 2010, management fees and administrative payroll were charged by Choice Management Solutions, Inc. to the Company.

The management fees are fees billed by Choice Management Solutions, Inc. commissions, insurance and administration that it incurs on behalf of the Company.

Administrative payroll includes payroll of the members as well as other office staff and executives that do administrative work for the Company. The total payroll charged to the Company from Choice Management Solutions, Inc. was \$1,168,676.

As of December 31, 2010, the Company owed Choice Management Solutions, Inc. \$39,727.

**NOTE C - PROPERTY AND EQUIPMENT**

As of December 31, 2010, furniture and fixtures, computer and equipment, software and vehicles consist of the following:

	2010
Furniture and fixtures	\$ 67,633
Computers and equipment	418,854
Software	88,643
Vehicles	195,072
Vehicles under capital lease	623,707
Leasehold improvements	42,969
	<u>1,436,878</u>
Accumulated depreciation	(946,289)
	<u>\$ 490,589</u>

Total depreciation amounted to \$192,437 during 2010.

**NOTE D -- DEBT**

On December 31, 2010 the Company was obligated on a note payable with respect to a vehicle financed through Ford Credit. The note payable bear interest at 3.90%, with an original term of 60 months. The total outstanding balance on the note payable as of December 31, 2010 was \$30,533. The maturities (excluding interest) of long-term debt for this note payable are \$10,080, 10,480 and \$9,973 for 2011, 2012 and thereafter respectively.

At December 31, 2010 the Company carried two unsecured short term obligation for notes payable with respect to its professional liability insurance policies. The first note with Imperial Credit Corp has an interest rate of 6.99% , has a term of 12 months and expires in July 2011. The second note with Bank Direct Capital Finance has an interest rate of 6.35%, has a term of 12 months and expires in November 2011. The balance due on the two notes at December 31, 2010 is \$27,649 and \$90,656 respectively.

**SECURITY ALLIANCE OF FLORIDA, LLC  
NOTES TO FINANCIAL STATEMENTS  
YEAR ENDED DECEMBER 31, 2010**

NOTE D - DEBT - CONTINUED

Under the terms of sale to Sealaska Security Holdings LLC, the owners were required to extinguish both the "Revolving Demand Master Borrowing Loan" and the existing Term Loan prior to October 31, 2010. Consequently, as of December 31, 2010, the principal balance of both the revolving loan and the term loan was \$0.

NOTE E - DESCRIPTION OF LEASING ARRANGEMENTS

The Company leases office space in Miami Florida, Miami Beach Florida, Belize, Guyana, and Suriname. under non-cancelable operating leases. The Miami Florida and Miami Beach offices provide for minimum lease payments and cost of living increases each year.

The following is a schedule of future minimum lease payments required under the operating leases:

2011	\$ 121,185
2012	48,704
	<u>\$ 169,889</u>

The Company leases certain equipment under long-term lease agreements classified as capital leases. The following is a schedule of capital lease payments required under the capital leases:

2011	\$ 83,085
2012	72,104
2013	<u>52,383</u>
	207,572
Less interest	<u>(42,740)</u>
Present value of minimum lease payments	<u>\$ 164,832</u>

NOTE F - CHANGE IN OWNERSHIP

On October 31, 2010 the existing owners sold 70% of their interest to Sealaska Security Holdings LLC, an Alaska Limited Liability Company. Under the terms of the sale, the services of the current management are retained through executive employment agreements.

NOTE G - MAJOR CUSTOMER

Approximately sixty three percent (63%) of the Company's revenue is derived from three customers.

SUPPLEMENTARY INFORMATION

SECURITY ALLIANCE OF FLORIDA, LLC  
SCHEDULES OF SELLING AND ADMINISTRATIVE EXPENSES  
YEAR ENDED DECEMBER 31, 2010

DESCRIPTION	AMOUNT
Advertizing	\$ 4,929
Automobile	495,107
Bad debt reserve	48,617
Bank service charges	26,776
Charible contributions	20,100
Depreciation	192,437
Insurance	264,734
Legal and professional	182,519
Licenses and miscellaneous taxes	31,115
Meals and entertainment	19,043
Miscellaneous and other	47,543
Occupancy cost	150,849
Office and other supplies	123,872
Postage and printing	12,053
Repairs and maintenance	3,255
Telephone and communications	138,651
Training	14,968
Travel	71,287
Uniforms	9,115
	<hr/>
TOTAL SELLING AND ADMINISTRATIVE EXPENSES \$	1,856,970

Read accompanying notes and independent auditors' report

# ***Security Alliance***

**SECURITY ALLIANCE OF FLORIDA, LLC**

**AUDITED FINANCIAL STATEMENTS  
AND  
SUPPLEMENTARY INFORMATION**

**DECEMBER 31, 2009**

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**Tolley, Davis & Company, P.L.L.C.**  
Certified Public Accountants

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**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Security Alliance of Florida, LLC  
D/B/A Security Alliance, LLC  
Miami, Florida

We have audited the accompanying balance sheet of Security Alliance of Florida, LLC, D/B/A Security Alliance, LLC as of December 31, 2009, and the related statement of income, changes in Members' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of Security Alliance of Florida, LLC, D/B/A Security Alliance, LLC as of December 31, 2009, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

*Tolley, Davis & Company, P.L.L.C.*

Tolley, Davis & Company, P.L.L.C.  
March 28, 2010

**SECURITY ALLIANCE OF FLORIDA, LLC  
BALANCE SHEET  
AS OF DECEMBER 31, 2009**

**ASSETS**

**CURRENT ASSETS**

Cash	\$ 457,154
Accounts receivable - trade - net of allowance for doubtful accounts in the amount of \$26,166	1,926,283
Other receivables	139,205
Prepaid expenses	<u>100,479</u>
<b>TOTAL CURRENT ASSETS</b>	<b>2,623,121</b>

PROPERTY AND EQUIPMENT - net of accumulated depreciation in the amount of \$753,853 (Note C)	305,921
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RELATED PARTY LOANS – net (Note B)	1,535
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ORGANIZATIONAL COSTS - net of accumulated amortization in the amount of \$2,679	-
--	---

DEPOSITS	<u>34,759</u>
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<b>TOTAL ASSETS</b>	<b><u>\$ 2,965,336</u></b>
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**LIABILITIES AND MEMBERS' EQUITY**

**CURRENT LIABILITIES**

Accounts payable - trade	\$ 35,156
Accrued salaries and expenses	624,331
Sales tax payable	11,236
Line of credit (Note D)	247,051
Current portion under capital lease obligations (Note E)	52,224
Current portion of long-term debt (Note D)	<u>195,637</u>
<b>TOTAL CURRENT LIABILITIES</b>	<b>1,165,635</b>

CAPITAL LEASE OBLIGATIONS (Note E)	54,168
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LONG-TERM DEBT – net of current portion (Note D)	<u>309,739</u>
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<b>TOTAL LIABILITIES</b>	<b><u>1,529,542</u></b>
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MEMBERS' CAPITAL	<u>1,435,794</u>
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<b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b>	<b><u>\$ 2,965,336</u></b>
--	----------------------------

Read accompanying notes and accountants' report

**SECURITY ALLIANCE OF FLORIDA, LLC**  
**STATEMENT OF INCOME**  
**YEAR ENDED DECEMBER 31, 2009**

<b>REVENUES</b>	
Guard and investigative services	\$ 14,314,247
Other revenue	215,311
<b>TOTAL REVENUES</b>	<u>14,529,558</u>
<b>COST OF SALES</b>	
Direct costs - payroll	10,171,345
Direct costs - other	701,911
<b>TOTAL COST OF SALES</b>	<u>10,873,256</u>
<b>GROSS PROFIT</b>	<u>3,656,302</u>
<b>OPERATING EXPENSES</b>	
Payroll burden	1,182,301
Selling and administrative expenses	1,384,086
Management fees (Note B)	31,351
Interest	45,188
<b>TOTAL OPERATING EXPENSES</b>	<u>2,642,926</u>
<b>NET INCOME</b>	<u>\$ 1,013,376</u>

Read accompanying notes and independent auditors' report

**SECURITY ALLIANCE OF FLORIDA, LLC  
STATEMENT OF CHANGES IN MEMBERS' EQUITY  
YEAR ENDED DECEMBER 31, 2009**

BALANCE, December 31, 2008	\$	820,305
COMPREHENSIVE INCOME		
Net income		1,013,376
MEMBER DISTRIBUTIONS		<u>(397,887)</u>
BALANCE, December 31, 2009	\$	<u>1,435,794</u>

Read accompanying notes and independent auditors' report

**SECURITY ALLIANCE OF FLORIDA, LLC  
STATEMENT OF CASH FLOW  
YEAR ENDED DECEMBER 31, 2009**

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Net income	\$ 1,013,376
Adjustments to reconcile net income to net cash provided by operating activities	
Depreciation	202,877
(Increase) decrease in:	
Accounts receivable - trade	100,617
Other receivables	(101,085)
Prepaid expenses	13,669
Deposits	44,814
Increase (decrease) in:	
Accounts payable - trade	(22,994)
Accrued salaries and expenses	411,221
Sales tax payable	(6,172)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<u>1,656,323</u>
<b>CASH FLOWS FROM INVESTING ACTIVITES</b>	
Purchases of property and equipment	<u>(209,881)</u>
<b>NET CASH (USED BY) INVESTING ACTIVITES</b>	<u>(209,881)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	
Repayments on related party loans	(37,408)
Repayments on line of credit	(402,949)
Proceeds under capital lease obligations	65,251
Repayments on capital lease obligations	(65,201)
Proceeds from notes payable	129,197
Repayments on notes payable	(248,291)
Payments of distributions to members	(397,887)
<b>NET CASH (USED BY) FINANCING ACTIVITIES</b>	<u>(957,288)</u>
<b>NET INCREASE IN CASH</b>	489,154
<b>CASH (DEFICIT) AT BEGINNING OF YEAR</b>	(32,000)
<b>CASH AT END OF YEAR</b>	<u>\$ 457,154</u>
<b>SUPPLEMENTAL DISCLOSURES</b>	
Interest paid	<u>\$ 45,188</u>

Read accompanying notes and independent auditors' report

**SECURITY ALLIANCE OF FLORIDA, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2009**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Operations

The Company is a provider of guard and private investigation services in Florida and Belize. The Company provides credit in the normal course of business to its customers and performs ongoing credit evaluations of those customers. It maintains allowances for doubtful accounts based on factors surrounding the credit risk of specific customers, historical trends, and other information. Credit losses, when realized, have been within the range of the Company's expectations and, historically have not been significant.

The Belize operation is classified as a Branch operation, separate books and records are kept for this operation and are combined with the Company's local books and records.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

Trade Accounts Receivable

Trade accounts receivable are recorded net of an allowance for expected losses. The allowance is estimated from historical performance and projections.

Revenue Recognition

The Company recognizes revenue as guard service or private investigative services are rendered.

Depreciation

The Company's furniture and fixtures, computers and equipment, software and vehicles are depreciated using primarily the straight-line method for financial reporting purposes. Furniture and fixtures are estimated to have a four year life. Computers and equipment, software and vehicles are estimated to have a three year life.

Amortization

The Company's organizational costs are amortized utilizing the straight-line method over sixty months for financial reporting purposes and amounted to \$0 during 2009. As of the end of 2009, all organizational costs were fully amortized.

Advertising

The Company expenses advertising costs as they are incurred. Advertising expenses for the year ended December 31, 2009 was \$15,954.

Income Taxes

The Company, with the consent of its members, have elected under the Internal Revenue Code to be taxed as a partnership. The members of a limited liability company are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for Federal income taxes has been included in these financial statements.

The Company has been notified by its local accountants in Belize that due to the nature of its operations, it is not taxable in that jurisdiction.

**SECURITY ALLIANCE OF FLORIDA, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2009**

**NOTE B - RELATED PARTY TRANSACTIONS**

During 2009, management fees and administrative payroll were charged by Choice Management Solutions, Inc. to the Company.

The management fees are fees billed by Choice Management Solutions, Inc. commissions, insurance and administration that it incurs on behalf of the Company. In 2009, Management fees charged were \$31,351.

Administrative payroll includes payroll of the members as well as other office staff and executives that do administrative work for the Company. The total payroll charged to the Company from Choice Management Solutions, Inc. was \$1,119,722.

As of December 31, 2009, the Company owed Choice Management Solutions, Inc. \$1,535.

During 2009, the Company's members were paid \$232,591 in compensation.

**NOTE C - PROPERTY AND EQUIPMENT**

As of December 31, 2009, furniture and fixtures, computer and equipment, software and vehicles consist of the following:

	2009
Furniture and fixtures	\$ 53,688
Computers and equipment	320,469
Software	78,395
Vehicles	176,547
Vehicles under capital lease	387,706
Leasehold improvements	42,969
	<hr/> 1,059,774
Accumulated depreciation	(753,853)
	<hr/> <u>\$ 305,921</u>

Total depreciation amounted to \$202,877 during 2009.

**NOTE D - DEBT**

On December 31, 2009 the Company was obligated on two notes payable secured by vehicles. The interest rates on the notes payable bear interest at varying rates (ranging from 3.90% to 7.40%) with original terms of 60 months. The total outstanding balance on the notes payable as of December 31, 2009 was \$48,787. The maturities (excluding interest) of long-term debt for these notes payable are \$14,694, \$13,624, 10,480 and \$9,989 for 2010, 2011, 2012 and thereafter respectively

In July, 2009 the Company financed its professional liability insurance policy. The interest rate on the unsecured note is approximately 6.25% with original terms of 12 months, which matures in July, 2010. The balance due on the note payable as of December 31, 2009 is \$62,224.

**SECURITY ALLIANCE OF FLORIDA, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2009**

**NOTE D – DEBT - CONTINUED**

The Company has arranged a \$650,000 “Revolving Demand Master Borrowing Loan” with a maturity date of March 31, 2010 and a \$600,000 “Term loan” payable over 60 months. There are no minimum payments required on the Revolving Demand Master Borrowing Loan, only interest. The outstanding unpaid principal on all advances shall be due and payable on the maturity date. Both loans are secured by the Company's trade accounts receivable, inventory (if any), and property and equipment. The interest rate on the Revolving Demand Master Borrowing Loan is variable at Index plus 3.15%. The Index shall be 30 day Libor. The interest rate on the Term Loan is fixed at 6.90% for the term of the loan. The loans are secured by the Company's trade accounts receivable, inventory (if any), and property and equipment. As of December 31, 2009, the principal balance of the revolving loan was \$247,051 and the balance of the term loan was \$394,365.

The following is a schedule of future minimum term loan payments required under the agreement:

2010	\$ 118,719
2011	127,301
2012	136,504
Thereafter	<u>11,841</u>
	<u>\$ 394,365</u>

**NOTE E - DESCRIPTION OF LEASING ARRANGEMENTS**

The Company leases its Miami, Florida and Miami Beach, Florida offices under non-cancelable operating leases. All of the agreements provide for minimum lease payments and cost of living increases each year.

The following is a schedule of future minimum lease payments required under the operating leases:

2010	\$ 87,982
2011	80,985
2012	<u>30,704</u>
	<u>\$ 199,671</u>

The Company leases certain equipment under long-term lease agreements classified as capital leases. The following is a schedule of capital lease payments required under the capital leases:

2010	\$ 67,109
2011	36,727
2012	<u>12,511</u>
	116,347
Less interest	<u>(9,955)</u>
Present value of minimum lease payments	<u>\$ 106,392</u>

**NOTE F - RETIREMENT PLAN**

The Company has not adopted a retirement plan.

**NOTE G – MAJOR CUSTOMERS**

Approximately sixty nine percent (69%) of the Company's revenue is derived from three customers.

**SECURITY ALLIANCE OF FLORIDA, LLC**  
**SCHEDULE OF SELLING AND ADMINISTRATIVE EXPENSES**  
**YEAR ENDED DECEMBER 31, 2009**

Description	Amount
Advertising	\$ 15,954
Automobile	372,723
Bad debt reserve	3,540
Bank service charges	13,468
Charitable contributions	4,366
Depreciation	202,877
Insurance	217,219
Legal and professional	73,640
Licenses and miscellaneous taxes	8,860
Meals and entertainment	13,116
Miscellaneous and other	93,429
Occupancy costs	125,077
Office and other supplies	66,273
Repairs and maintenance	229
Telephone and communications	147,310
Travel	<u>26,005</u>
TOTAL SELLING AND ADMINISTRATIVE EXPENSES	<u>\$ 1,384,086</u>

Read independent auditors' report.

## TRAINING AND SUPPORT

### **Training**

Security Alliance is licensed by the State of Florida to operate security guard services (license # B-2100072) and to operate a training academy. As such, Security Alliance operates all services with full compliance to the laws (FS Chapter 493) of the State of Florida.

All security officers at Security Alliance have completed Florida's mandated security training course for licensure by the State (security "D" license). In addition to the state-mandated training, Security Alliance officers assigned to the City of Hallandale Beach will complete additional basic security training to include lessons on the following topics:

- \* Customer Service/Public Relations
- \* Crisis Prevention/Intervention
- \* Terrorism Awareness
- \* Access Control
- \* Legal Authority & Jurisdiction
- \* Patrol Techniques
- \* Fire Prevention and Response
- \* Report Writing Skills

Prior to assignment for duty, each officer candidate will complete no less than eight (8) to twenty-four (24) hours of classroom and post specific training, under the direction of an approved supervisor or our director of training.

Candidates for the Site Supervisor position (Sergeant) will be required to complete no less than twenty-four (24) hours of training.

In addition to the above, all security officers selected for assignment to Taylor & Mathis will be required to complete some contract specific training for:

- First Aid
- CPR
- Automatic External Defibrillator
- Defensive Driving (for patrol officers)

Upon the completion of training for all positions, Security Alliance will administer a written test to determine each officer's knowledge of the security functions at the communities in the City of Hallandale Beach, and their preparedness to react to realistic situations requiring security response.

Successful completion of all training components and written tests will be documented to each officer's personnel file, and will be available for review, upon request, by the City's security representative.

Each year, Security Alliance will work with the security representative for the City of Hallandale Beach to develop in service/refresher training topics. It is the intention of Security Alliance to assign our Director of Training, (former US Marine) Jahn Andarcio, to work with the City security representatives to identify the most pressing items of concern for the City of Hallandale Beach, and to coordinate with the City representative, the City of Hallandale Beach Police, and Security Alliance to conduct training exercises and drills to improve our response to targeted contingencies. Each officer will complete no less than eight (8) hours per year of refresher training.

Security Alliance anticipates cooperating with the City of Hallandale Beach personnel to create the best possible training programs for assigned security officers.

## **Support**

### **Supervision and Quality Control**

For the project at the City of Hallandale Beach, Security Alliance will use a multi-tiered approach to Quality Control.

1) Security Alliance will assign a Site Supervisor who will work a minimum of 40 hours per week on location at Miami Dade College. The Site supervisor will work forty (40) productive hours per week in a shift supervisory capacity, and will use that time to perform necessary administrative functions. The Site Supervisor will act as the primary liaison for the City's designated security representative with regards to operational issues. The Site Supervisor will be available by telephone twenty-four (24) hours per day, seven (7) days per week to respond, as needed.

2) Security Alliance currently has six (6) field supervisors on duty, twenty-four (24) hours per day, seven (7) days per week conducting unannounced inspection of field officers at all of our service locations. During these random, unscheduled visits, the field supervisory personnel inspect our security officers for: 1) uniform appearance, 2) disposition, 3) knowledge of their post orders, and 4) diligence in the performance of their duties. The field supervisors will check each officer's required paperwork (activity logs, incident reports, visitor logs) on every visit and will correct any deficiencies prior to leaving the service location. Field supervisors will also act as liaisons between field officers and Security Alliance management with regards to security officers' needs and desires.

3) The project at the City of Hallandale Beach will be managed by our Commercial Services Manager, Ms. Beatriz Mulet. Ms. Mulet brings over five (5) years experience in the supervision and management of security forces, including 2 years of management of services for the City of Miami Beach contract (for a previous employer). Ms. Mulet will visit the communities of Hallandale Beach no less than twice weekly to make face-to-face contact with the College's Security Representative and/or their designee. Ms. Mulet will be responsible for the selection of personnel for the Hallandale Beach security project, the coordination of training of all assigned personnel, the weekly scheduling of all service needs, and the counseling and discipline of officers who have failed to meet expectations.

4) The Director of Operations for Security Alliance, Mr. Angel Rosado, brings over fifteen (15) years experience in the supervision and management of security guard services to the project at the City of Hallandale Beach. Mr. Rosado will do high-level trouble-shooting at the Hallandale Beach security project and will be available upon request to meet with City representatives about operational issues.

5) Both the Vice-President, William Murphy, and the President David Ramirez will be actively involved in the management of services to the City of Hallandale Beach. Both will visit the site on a monthly basis to assess first-hand the level of service being provided to the communities. Mr. Murphy will be the primary contact for contractual issues regarding the service to the City of Hallandale Beach.

In addition to the above, Security Alliance has instituted a Quality Control Audit program, managed by former US Marine Jahn Andarcio, and reporting directly to both William Murphy and David Ramirez. This independent audit program was designed to focus on ascertaining weaknesses in our operations and subsequently providing sound solutions that will have a favorable impact in the way Security Alliance provides services to the City of Hallandale Beach.

All of the supervisors and management listed above are on-call at all times, and will be available to respond to the location twenty-four (24) hours per day, seven (7) days per week. Security Alliance maintains a twenty-four (24) hour dispatch center in our Doral operations office.

Upon the request of Miami Dade College management, any representative of Security Alliance management will respond to any of the City offices to discuss the service.

### **Communications**

For the Miami Dade College security project, Security Alliance will use a combination of FCC approved two-way radios, land-line telephones, land-line facsimile and cellular telephones for communications.

The twenty-four (24) hour dispatch center at Miami Dade College will be equipped radios provided by the College. As necessary, emergency backup radios will be provided by Security Alliance, while telephone/facsimile communications will be provided by Miami Dade College.

Security Alliance maintains a twenty-four (24) hour dispatch center, staffed at all times by trained dispatch personnel who will monitor all radio, landline and facsimile communications. The on-duty Security Alliance dispatcher will serve as the focal point for all safety and security communications, and a second tier liaison for interaction with the City of Hallandale Beach management.

Every officer on duty on the City of Hallandale Beach security project will carry a two-way radio to enable constant communications with each other, Security Alliance supervisors and the 24-Hour dispatch center.

The Security Alliance site supervisor will carry both a handheld radio and a cellular telephone, equipped with Blackberry technology to enable both verbal and written (email) communications.

Security Officers assigned to the Miami Dade College security project will make contact with the Security Alliance office at the beginning and end of each work shift. During the late night and early morning hours, the Security Alliance dispatchers and supervisors will make regular contact with the security officers on duty to ensure the alert performance of duties.

Security Alliance will provide, at no cost, one (1) two-way radio programmed to its frequency to the management of the City of Hallandale Beach

### **Wages and Benefits**

Security Officers assigned to the City of Hallandale Beach security project will be compensated in accordance with the following wage and benefits package:

	<b><u>Base Wage</u></b>	<b><u>After 1 Year</u></b>
Security Officers	\$9.50 per hour	\$9.75 per hour
Site Supervisor	\$10.50 per hour	\$10.75 per hour

- One week vacation after each year of service
- Five paid Holidays at time and one-half
- Annual Holiday Bonus (employees with more than 1 year of service)
- Employee of the Month program
- Employee of the Year program

**COST PROPOSAL FORM SHEET****No cost increase will be accepted during the initial contract period of one (1) year.****THREE ISLAND SAFE NEIGHBORHOOD DISTRICT**

<u>LOCATION</u>	<u>POSITION</u>	<u>HOURS</u>	<u>BILLING RATES</u>	<u>SUB-TOTAL</u>
THREE ISLAND SAFE NEIGHBORHOOD DISTRICT	ROVER	2,080 hrs per year (40 hrs per week *52 wks per year)	\$ <u>19.30</u> /hour	\$ <u>39,936.00</u>

**GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT - OPTION A**

<u>LOCATION</u>	<u>POSITION</u>	<u>HOURS</u>	<u>BILLING RATES</u>	<u>TOTAL</u>
GOLDEN ISLES GUARDHOUSE	GUARD	8,760 hrs per year (24 hrs*365 days per YEAR)	\$ <u>13.90</u> /hour	\$ <u>121,764.00</u>

**GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT - OPTION B**

<u>LOCATION</u>	<u>POSITION</u>	<u>HOURS</u>	<u>BILLING RATES</u>	<u>SUB-TOTAL</u>
GOLDEN ISLES GUARDHOUSE	GUARD	8,760 hrs per year (24 hrs per day *365 days per year)	\$ <u>13.90</u> /hour	\$ <u>121,764.00</u>
GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT	ROVER	2,080 hrs per year (40 hrs per week *52 wks per year)	\$ <u>19.30</u> /hour	\$ <u>39,936.00</u>
			<b>TOTAL</b>	\$ <u>161,700.00</u>

The award of Contract is either Option I or II which is to be determined in the best interest of the City of Hallandale Beach. The Evaluation Committee grants a maximum of 30 points for the Cost Proposal criteria to either Option I or II.

**Option I**

Three Island Safe Neighborhood District (+) Golden Isles Safe Neighborhood District - Option A	= \$ 164,934. <sup>00</sup>
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**Option II**

Three Island Safe Neighborhood District (+) Golden Isles Safe Neighborhood District - Option B	= \$ 166,583. <sup>00</sup>
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**The price of the individual transponder unit per vehicle will be included in the Contractor's proposal.**

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